Continue



Interested in starting a business in Zambia in 2025?We put together 53 of the best businesses you can start in Zambia today.In this list of ideas, you can find:For each business idea, well show you real-world examples, revenue expectations for each idea, + a step-by-step on how to start your small business in Zambia.Here's the full list: 1. Create a digital wallet appA digital wallet is a financial transaction application that runs on mobile devices. In todays digital era, people demand the freedom to purchase anything and be able to pay from their digital wallets. With technological advancement, making digital payments has become easier than ever before. Anyone can use mobile payment platforms to pay and accept payments online. Therefore, creating a digital payments wallet can be a great business opportunity. To create a digital wallet, conduct extensive market research and create a business plan. It would help if you could hire competent programmers to create a secure payment gateway. How We Launched A $1.5MM/Month Digital Wallet and Financial Services CompanyiCard is a leading e-money institution that offers a unique and 100% digital bank account alternative, with their app and services supporting the daily payments of people in over 30 European countries, and since launch in late 2017, the iCard app has seen around 500,000 downloads. 2. Start an electronics store An electronics store sells any electronics from smartphones to televisions, laptops, refrigerators and other home appliances. With the technological advancements in the past decade, the electronics sector is expected to grow by 5.6 percent over the next five years.To start an electronics store, research and find the right location for your store, then register your company at the state level to get the tax ID number. Then, research your competition, which includes online stores and the local electronics store in your area. You should examine what they sell and focus on the products you can provide at a better price than the competition. How much you can make:$4,000 $230,000/monthHow much does it cost to start:$5,000(?)How long does it take to build:90 days(?) How I Started A $27K/Month Business Modifying And Upgrading Game ConsolesFounder Kyle Capel started Hand Held Legend, a DIY upgrade shop for vintage handheld consoles, which generates an average revenue of $27,000 a month and grew 30% in Q1 of 2020, offering an array of modern LCD upgrades for various consoles and serving an audience of mostly male customers aged between 13 and 45, 40% of which are international. 3. Start an online video editing businessVideo editors manage camera footage, dialogue, sound effects, graphics, and special effects to produce the final film or video product. To become an online video editor, you must have media production and communication knowledge and the ability to work with others. To start a video editing business, you can outsource video editing skills from an experienced professional. Your role will be to pick video footage from the customers and upload them for the video editor to do the magic. How much you can make:$2,000 $116,666/monthHow much does it cost to start:$5,000(?)How long does it take to build:180 days(?) How We Developed A $6K/Month Online Video Editing SoftwareVEED.IO, a London-based start-up co-founded by Sabba and her partner, offers a simple online video editing platform using batch job cloud architecture to help social media managers across the world auto subtitle, filter, rotate videos and much more, earning the company $5,300 MRR and the founders Ramen profitability within just a year of starting. 4. Start a podcastThe podcast business involves creating and producing audio content that people can listen to online. Its a popular form of entertainment and information-sharing. To start a podcast business on a budget, you'll need a few key steps. First, choose a niche or topic that you're passionate about and that has an audience. Next, get basic recording equipment like a microphone and headphones. Then, find a free or affordable hosting platform to publish your episodes. Finally, promote your podcast through social media, online communities, and word of mouth to build an audience and potentially attract sponsors or advertisers.How much you can make:$400 $2,600,000/monthHow much does it cost to start:$2,000(?)How long does it take to build:60 days(?)Time commitment per week:Min. 2 hours/week How I Started A Successful Podcast Production CompanyA successful podcast production company that grew from one client making $15/hour to a team of 10 contractors producing over 30 shows per week with revenue of over $10k/mo, primarily through referrals and with a focus on providing high personal touch and being picky about working only with clients who are a good fit. 5. Start a tutoring or education businessWhen students have problems with their schoolwork, they turn to tutors for help.Being a tutor awakens your entrepreneurial skills. Being your own boss allows you to set your own schedule and be more independent. You'll create lasting relationships with students and their parents. Last but not least: you get paid well!How much you can make:$50 $235,000/monthHow much does it cost to start:$4,000(?)How long does it take to build:90 days(?) How I Started A $200K/Month Online Makeup AcademyOnline makeup academy, Vizio Makeup Academy, founded in 2011 by Anastasia Andreani and her partner, has enrolled over 3,300 students and generated $2.4M in revenue this year, by offering professional makeup courses online and creating their own cosmetic line. 6. Start a mobile app development businessMobile app development is the process of creating software applications that run on mobile devices. These apps can be used for a variety of purposes, including games, productivity, and social networking.Starting a mobile app development business is a great way to enter the world of software development. This type of company is growing in popularity as businesses are looking for ways to reach their customers through mobile apps.To start a mobile app development company, you need to have strong technical skills and be able to develop high-quality software. You should also have a good understanding of how to market and sell mobile apps How I Started A $6K/Month SEO And Digital Marketing Agency In Bangladesh This case study features Md. Yousuf Ali, the founder of Rank Trends, who shares how he started a successful digital marketing agency, which generated a revenue of over $6k per month through SEO and video production services. 7. Start a blogIn recent years, blogging has become a highly sought-after & lucrative Business. This location-independent business is a creative outlet to reach a broader audience and even work at any time. According to Optinmonsters list of blogging statistics and facts: Originally blogging started as an online journal, but today it is a highly profitable career option. Many people are choosing blogging as their full-time career and are earning their bread and butter from this profession.If you want to start blogging as a side hustle or as a full-time profession, choose a niche you will enjoy writing about and have a content strategy ready. Then, create a mailing list, and decide on a good blog posting routine to keep your audience engaged. How much you can make:$100 $999,976/monthHow much does it cost to start:$500(?)How long does it take to build:30 days(?)Time commitment per week:Min. 5 hours/week How This 28-Year-Old Couple Quit Their Jobs And Make $20K/Month Running A BlogLearn how one couple created a successful personal finance blog, The Savvy Couple, that now makes over $20,000 per month and has sold thousands of digital workbooks and courses, by focusing on purposeful content and optimizing their ROI with efficient time management. 8. Start a beverage companyAre you thinking of starting a beverage or drink business?Starting a beverage company can be a great way to combine your love of food and drink with a passion for entrepreneurship.Beverage companies can make all sorts of different drinks, from juice to soda to beer. They can also sell other types of food products, like bottled water or snacks.There are more and more drink options available today than ever beforeand that means that beverage companies are constantly trying new things in order to stay competitive in this space! The more innovative they can be with their offerings, the better they'll be able to compete with one another I Grew A Drinkware Brand To $1.1M/Month At 23 Years OldBruMate is a successful insulated drinkware brand focused on the adult beverage community, with a flagship product that generated $2.1M in sales in 2017 and is now doing over $1.1M per month in sales, with plans to do $20M this year. 9. Start a dropshipping businessDropshipping is a business model where you sell products to customers without holding inventory. Instead, when a customer makes a purchase, you buy the product from a third-party supplier, who then ships it directly to the customer. To start a dropshipping business on a budget, choose a niche or category of products you want to sell. Next, set up an online store using platforms like Shopify or WooCommerce. Then, find reliable suppliers from platforms like AliExpress, list their products on your store, and focus on marketing and customer service to grow your business. Remember to carefully manage your expenses and monitor your profit margins to ensure profitability.How much you can make:$6,000 $3,000,000/monthHow much does it cost to start:$8,500(?)How long does it take to build:90 days(?)Time commitment per week:Min. 10 hours/week How I Started A $100K/Month Business Mentoring Dropshipping EntrepreneursEntrepreneur Kamil Sattar has developed multiple six-figure drop shipping businesses, and his company, e-commerce mentoring, specializes in helping others create their own successful companies, with favorite platforms including using Shopify and apps such as Loox reviews and SMSBump. 10. Start a digital marketing businessDigital marketing businesses serve local and international companies to expand their reach and grow revenue. A top reason digital marketing is so exciting is that the field is constantly evolving and is easy to learn. If you plan to start a digital marketing business in Zambia, educate yourself and understand how digital marketing agencies work. Then, focus on building your digital skills and advancing your career through online digital marketing courses. To stand out, find a digital marketing niche and focus on the audience interested in your services. How much you can make:$100 $3,166,666/monthHow much does it cost to start:$2,500(?)How long does it take to build:60 days(?) I Built A SEO Tool That's Completely Free For Users [From Lebanon]H-supertools founder Hasan developed a set of free SEO and digital marketing tools generating $2k per month in profit using Google Adsense, affiliate marketing, selling ad spaces, and email, plans to launch a membership option, and has attained over 80k registered users and 300k monthly visits in less than two years. 11. Become a software developerA software developer is a person who creates computer programs. They design, test, and oversee the creation of software for a variety of purposes including businesses, personal use, or social networking. If you have strong technical skills and experience in programming, you can start a software development business. You should also have a good understanding of how the software works.The average salary for software developers is $110,140. The best-paid 25 percent earn an annual income of up to 140K dollars while the lowest-paid workers make just under 84K dollars.The recent trends in software development are moving towards mobile apps and cloud-based solutions. Businesses are providing a variety of programming languages and tools to create software that meets the client's needs.Starting a software development company is the perfect way to explore in this exciting industry. This type of business is growing in popularity as businesses are looking for ways to offer their customers a convenient way to access their data and applications. How We Started A $350K/Month Business Developing Software Tools For Ecommerce BrandsSkyVerge, a software company, has grown rapidly with revenue of $350,000 per month, over 100,000 eCommerce customers, and a globally distributed team of 30 people, all through starting with consulting projects and building focused and solutions-based products, acquiring small products from other developers, and focusing largely on content marketing and providing excellent customer support. 12. Become a virtual assistantVirtual assistants support businesses, teams, or individuals by performing administrative tasks remotely. As businesses these days tend to outsource their tasks, the demand for virtual assistants is growing rapidly. Becoming a virtual assistant is flexible, as you can choose a work schedule and location at your convenience. Many virtual assistants in Zambia have a dedicated home office where they work in a quiet and distraction-free environment. To become a virtual assistant, identify a niche you like and undertake any training. Then, figure out how much to charge your customers and create an online presence where you can apply for jobs. As a virtual assistant, you can define your work schedule depending on your availability.How much you can make:$1,000 $1,200,000/monthHow much does it cost to start:$1,000(?)How long does it take to build:60 days(?) On Starting A Business Training Virtual AssistantsFilipino Virtual Assistance by FVA Business Consultancy, founded by Julmar Grace Locsin, offers online and offline training to empower marketers, enable businesses, and equip freelancers which has trained 25,000 students from their 31 courses, has 16 coaches assigned from different territories, and fifteen in the FVA team for global digital leadership that will impact the world through digitalization, one life at a time. 13. Start a boutiqueYou may consider opening a boutique if you are passionate about the fashion and textile industry. A boutique is a shop that sells clothes. Opening a boutique is a dream for entrepreneurs who want to experience the joy and freedom of owning a cash business. Starting a boutique is easy and can be managed by a single individual. In addition, a boutique requires a comparatively smaller capital to start. To succeed, the boutique owner must coming creativity and passion. How I Grew My Clothing Boutique to $10K/Month in 6 MonthsBoutique Rye is an online-only women's clothing and accessories boutique that has grown to 3,200 Facebook Group members and a successful website through organic customer sharing, live sales, and open communication with customers. 14. Start a travel agencyAre you a passionate traveler with entrepreneurial skills? Then starting a travel agency can be a great career choice for you.As a travel agency, you'll be responsible for linking travelers to providers of all the travel and tourism-related services such as accommodation, transportation, sightseeing, tour guides, local adventure, etc. Starting an online travel agency is a lot easier than you might think. You'll need to perform market research, get a few necessary certifications (such as your IATA number), study competition, build a website, and do proper marketing.To maximize earnings, negotiate discounts from the industry service providers, and charge travelers within the market rate.How much you can make:$1,000 $1,500,000/monthHow much does it cost to start:$1,250(?)How long does it take to build:90 days(?) How I Started A $2K/Month Side Hustle Selling VacationsMarissa Daniels runs a successful travel agency, Spread Your Wings Travel, that hit $100,000 in sales within a year of launch and provides payment plan options for its all-inclusive vacations, and she hopes to help 100 families supplement their income through the business. 15. Start a food truckFood trucks are a highly profitable business that offers customers a variety of meal options out of a mobile truck. This basically operates inside a large vehicle equipped with kitchen and food products. Starting a food truck is a dream for many people, but it's more challenging than it looks. To make it work, you need the ideal location and menu.To start a food truck business in a particular city, it is mandatory to check what kind of food trucks are already operating, identify a gap, and bring in some new experiences. Then, with the right plan and the right approach, you can be on your way to starting your own food truck empire.How much you can make:$30,000 $1,500,000/monthHow long does it take to build:60 days(?)Time commitment per week:Min. 5 hours/week How I Took Food Trucks Corporate And Built A $18M BusinessFood Fleet grew over 160% in just one year and managed over 20 million in sales for its clients, securing multiple contracts with the likes of Sodexo, Levy Restaurants and more, due to its understanding of catering client needs and its advanced turnkey and design services. 16. Start a content writing companyContent writing involves writing, editing, and publishing content in a digital format. Examples of content include a blog post, product description, and podcast scripteBooks, press releases, or landing page content. Becoming a content writer allows you to work as your boss. Therefore, you choose whatever working schedule suits you and take a manageable workload. Moreover, content writing helps you develop essential skills you may not obtain from regular writing. Content writing is a highly-on-demand service, as companies compete for the online audience who often begin their shopping journey by searching for relevant and educative content online. Therefore, a content writing company is an excellent source of passive income. To start a content writing company in Zambia, research the market and choose a suitable niche. Sketch a proper business plan and create a website. Hire a pool of talented writers and leverage modern technology to streamline operations. How much you can make:$1,000 $550,000/monthHow much does it cost to start:$600(?)How long does it take to build:30 days(?) How Dani Mancini Transformed Her Freelance Gigs Into A SaaS BusinessScribly.io, a subscription-based copywriting service providing high quality content that helps businesses scale at roughly 50% of the cost of hiring in-house, created by Dani, a first-time entrepreneur who started with just a few hundred dollars worth of projects and with the help of three other writers; as of last month, Scribly.io topped $14K monthly revenue. 17. Start a SEO agencyAn SEO agency is a company that provides search engine optimization services to businesses. The function of an SEO agency is to help businesses rank higher in search engines through organic or paid means.SEO is a rapidly growing industry, with experts across all aspects of the field already making six-figure incomes and expecting to see these earnings grow dramatically over the next few years. Getting into SEO today, before it gets too saturated, will allow you to establish a strong base in a new career, with an excellent chance for success.Its easier than ever to start your SEO agency in Zambia. The tools are there, and the competition isnt as stiff as it used to be. If youre considering starting an SEO or digital marketing agency, it might be a good idea to learn how other digital agencies succeed. How much you can make:$1,000 $1,800,000/monthHow much does it cost to start:$1,500(?)How long does it take to build:60 days(?) How I Started An SEO Agency For Lawyers Generating $3.6M/YearRankings.io is a hyper-focused SEO agency that helps elite personal injury law firms dominate first page rankings and was ranked #858 in the Inc. 5000 list of the fastest-growing companies in America for 2018, with a current revenue just under $300,000 per month, with plans for a record-breaking year. 18. Start a real estate businessAre you a qualified architect with a broad range of knowledge in the real estate field? Starting a real estate business can be a profitable venture. Real estate involves purchasing, selling, managing, or investing in land and buildings. To become a successful real estate business owner, you must have finely honed visual awareness and a strong understanding of various building materials and structures. How I Started A $500K/Month Real Estate Investment BusinessThis case study is about T. C. Lewis & Co, a real estate investment and management firm that successfully diversified their approach to include sales, development, remodeling, and construction, with property management being the key to investor doors and organic growth. 19. Start an affiliate marketing businessAre you looking for a side hustle to pay you a passive income? Affiliate marketing is one of those side hustles that will pay you well over the long term. It is a way to earn money online by promoting other companies' products and services. You will be paid a commission for each sale you make as an affiliate marketer.To get started, learn how to find the right product and brand to partner with. For example, you may prefer becoming an affiliate marketer for an eCommerce store, partnering with a manufacturer, and marketing their products for a commission.How much you can make:$500 $773,000/monthHow much does it cost to start:$700(?)How long does it take to build:60 days(?) How I Built A $3.5K/Month Authority Site With A Full Time JobBar Games 101 is an authority website about classic bar games with over 200K monthly visitors and revenue over $4,000 for the month of August, achieved through consistent publishing of researched articles and outsourcing by the founder. 20. Start a voice over serviceVoiceover artist is an auditory performer who uses their voice in scripted presentations. The role of a voiceover artist is only to be heard but not to be seen. Working as a voiceover artist is an opportunity to choose the projects you enjoy engaging in. The role of a voiceover artist is also fun and can help you meet new people. To become a voiceover artist in Zambia, start practicing aloud reading so you familiarize yourself with your sound. Then, create your recording studio where you can practice your voiceover skills. It would help if you had a quality microphone, professional recording software, a computer, and soundproofing materials. How much you can make:$400 $85,000/monthHow much does it cost to start:$7,500(?)How long does it take to build:150 days(?) How I Started A $40K/Month Multilingual Voice Over Agency And MarketplaceVoice Crafters, a multilingual voice-over agency and marketplace founded by Mony Raanan, doubled their revenue to over $765,000 in 2022 with a bottom line of around 30% after transitioning to an online marketplace and carefully vetting their network of over 1,000 professional voice actors in more than 80 languages. An online advertising agency helps businesses promote their products or services on the internet. To start this business on a budget, first learn the basics of digital marketing through free online resources. Create a professional website and set up profiles on social media platforms to showcase your skills. Build a portfolio by working on mock campaigns or offering discounted services to friends and family, and gradually market your services to attract clients. With dedication, you can grow your agency over time.How much you can make:$10,000 $1,250,000/monthHow much does it cost to start:$2,500(?)How long does it take to build:60 days(?) How I Started A $120K/Month Online Course For Social Media Marketing AgenciesIman Gadzhi made over $1.2M in profit within two years with his social media marketing agency and education company, where he teaches entrepreneurs how to start and scale a profitable SMMA, with over 45 of his students making over six figures with their SMMA, and over 300 students having quit their regular jobs. 22. Start a mobile photography businessWant to start your own photography business? You're not alone. With the rise of social media and photo-sharing, blogging, and online retailing, it's never been easier to start making money behind your camera. There are photographers shooting weddings, creating images for ad campaigns, freelancing for magazines, touring the world, taking photographs of destinations the list is endless!To start mobile photography in Zambia, research the target audience and determine which specialization area is more lucrative. Invest in high-quality, professional cameras, lenses, and a computer with professional software photo-editing software.How much you can make:$2,000 $500,000/monthHow much does it cost to start:$5,000(?)How long does it take to build:190 days(?) Embracing the Experience Economy with a $300K/mo Photo Booth StartupPhotobooth Supply Co. offers a profitable business opportunity through their sleek and portable photo booths, with up to 97% satisfaction rate and a focus on customer experience, in a fast-growing event industry where photo booths are exploding. 23. Start a travel agencyAre you a passionate traveler with entrepreneurial skills? Then starting a travel agency can be a great career choice for you.As a travel agency, you'll be responsible for linking travelers to providers of all the travel and tourism-related services such as accommodation, transportation, sightseeing, tour guides, local adventure, etc. Starting an online travel agency is a lot easier than you might think. You'll need to perform market research, get a few necessary certifications (such as your IATA number), study competition, build a website, and do proper marketing.To maximize earnings, negotiate discounts from the industry service providers, and charge travelers within the market rate.How much you can make:$1,000 $1,500,000/monthHow much does it cost to start:$1,250(?)How long does it take to build:90 days(?) How I Started A $2K/Month Side Hustle Selling VacationsMarissa Daniels runs a successful travel agency, Spread Your Wings Travel, that hit $100,000 in sales within a year of launch and provides payment plan options for its all-inclusive vacations, and she hopes to help 100 families supplement their income through the business. 24. Start a socks businessSocks are a low-cost, high-profit business. One of the more affordable businesses you can start.The market itself has a size of 47 billion USD in 2020 with an annual growth rate of 6%..If you want to be successful in this industry, it is important that your socks are comfy to wear and stylish to look at. People would want to wear socks that will make them look great without sacrificing comfort.How much you can make:$2,500 $25,000,000/monthHow long does it take to build:150 days(?)Time commitment per week:Min. 10 hours/week How I Started A $1M/Month Business Selling Custom SocksLearn how Dane Jensen and his business partner grew their sock business from a monthly subscription to a $12M+ revenue business that mainly sells custom socks, by developing a manufacturing supply chain in the United States, using various marketing channels, and gradually expanding the business. 25. Start a web design & online marketing businessIf you know about website design and marketing concepts then starting your own web design and online marketing business could be the perfect opportunity for you to do so.The online marketing industry is the second largest industry in the United States and continues to grow. The online marketing industry is massive. It is estimated to grow by 30% annually, reaching $400B in the next four years. How much you can make:$8,000 $800,000/monthHow much does it cost to start:$5,000(?)How long does it take to build:90 days(?) How I Started A $10K/Month Business Selling DIY Web Design And Marketing CoursesHow Shannon Mattern built a DIY web design training business from scratch that now generates $10k/month in revenue through affiliate commissions and courses, without outside investment or debt. 26. Become a mobile personal trainerDo you love helping people through their fitness journey? If you want a great side hustle to earn extra income, consider becoming a personal trainer. The fitness trainer side hustle can be an adamant industry to earn good money. However, once you develop a reputation as a good trainer, you can get more clients through referrals. You need to register for the certification course to start offering personal trainer services in Zambia. To attract your first clients, consider online advertising, and seek referrals from every customer. How much you can make:$600 $60,000/monthHow long does it take to build:365 days(?)Time commitment per week:Min. 4 hours/week How We Launched A $25K/Month Interactive Live Streaming Group Fitness Workout Platfrom During The PandemicSweat from Home is a two-way, interactive, and live-streaming group fitness workout startup that has held over 800 classes since March 2020, generates $25k in monthly recurring revenue, and has donated over $7k to 6 different charities; they aim to become the world's best live-streamed fitness class. 27. Become a proofreaderProofreading business is a service that helps customers review their written work and ensure it is ready for publication. Typically, a proofreader corrects grammatical errors and provides the written piece meets any relevant style guide. As a proofreader, you can work online, allowing you to choose what time to work. If you plan to start a professional proofreading business in Zambia, make sure you possess the following skills: Proofreading is a great way to enhance content quality. With the increased use of written content marketing to reach a broader market, the demand for professional proofreaders has grown tremendously. Professional proofreaders earn an average of $12/hr. And $30/hr. Therefore, consider proofreading as a business if you are looking for a great side hustle idea or simply looking for ways to increase your income. How much you can make:$2,000/month How I Added $2,000 To My Monthly Income Proofreading Blog PostsA proofreader was able to build a consistent income of ~$2,000 per month from scratch with zero experience in the field, no expenses, and barely any upfront costs by targeting bloggers and content creators who want their content to be copy edited and proofread. 28. Start a language translation serviceLanguage translation services bridge the linguistic barriers, helping businesses reach a wider audience outside of a single language. A language translation job is an opportunity to cover a wide range of topics and meet people from different cultures. To become a language translator in Zambia, master a second language and earn some experience so you become fluent in the second language. How We Started A $100K/Month Company That Provides Transcription ServicesHow this founder started a $100K/month guaranteed transcription service for medical, legal, law enforcement, financial, academic and general business industries, winning the NASPO ValuePoint transcription services contract over 26 other companies and learning valuable lessons about getting a coach and getting as much PR as possible. 29. Start a freelancer platformFreelancer platform is a place where people come with skills and services to offer and people come who need those skills and services. So we can say freelancer platforms are a marketplace for sellers and buyers of services and skills.The freelancing industry is growing rapidly and it's becoming a popular career option for people who are "non-traditional" employees. The global Freelance Platforms market size is expected to reach $6.7B by the year 2025. While working on a full-time job, freelancers simultaneously work on a freelance career. The platforms available online help them to increase their business by attracting new clients.With all of the businesses looking for help on their websites, it would be a good idea to start a freelancer platform. Freelance platforms do well because people have jobs that need to be done and businesses have the resources to pay for the job at hand.How much you can make:$1,000 $5,000,000/monthHow much does it cost to start:$6,100(?)How long does it take to build:95 days(?) We Bootstrapped A Tech Talent Platform To $1.2M Sales In Our First Year CloudDevs, a tech talent platform that sources and vets freelance tech talent and matches them with companies, has achieved $1 million in GMV in its first year, plans to achieve 100% growth year on year, and focuses on customer loyalty through its Net Promoter Score metric. 30. Start a clothes businessStarting a clothing manufacturing business can be a lucrative and great opportunity. In fact, clothing manufacturing is expected to grow due to increase demand for quality clothing items around the world. It's important that you first determine your niche in the clothing manufacturing world, whether that be streetwear clothing, fitness and athletic, or leisure. How We Started A Clothing Manufacturing BusinessBryden is a clothing manufacturing agency that offers an end-to-end service to fashion brands all over the world, serving customers in over 20 countries and bringing in an average monthly revenue of $74,000 within just a few years of launching. 31. Start a healthy food processing businessWith the growing preference for healthy and functional food, starting a healthy food processing plant can be rewarding. The advancements in the food processing industry, innovation in processing technology, and continuous growth in demand for processed food are some excellent reasons to consider opening a healthy food processing business. To start a healthy food processing plant, find out a market gap, and research the demand. Understand customers changing tastes and focus on offering the best throughout. How much you can make:$52,944/monthHow long does it take to build:90 days(?) How I Healed My Injury With Bone Broth And Bootstrapped A $540K/Year BusinessBluebird Provisions Bone Broth is North America's fastest-growing bone broth brand, doing 49,000 per month and growing 50% YoY, with 5000% growth in customer base since starting, thanks to an SEO-focused strategy, email marketing, referrals, and Amazon. 32. Start a B2B sales appA B2B sales app is software used by sales professionals to manage leads, create orders, generate quotes and close deals. According to statistics, 72% of B2B buyers highly value the convenience of self-service access to accounts and orders.A B2B sales app may have features such as an automated lead generation system, a lead scoring system, and automated follow-ups, to help the sales professionals improve sales performance by speeding up the ordering process. Another feature may be the ability to give customers access to the salespersons' product catalog so that they can self-order conveniently.If you're thinking about starting a B2B sales app, start by validating the idea by reaching out to sales professionals for recommendations, and check to see what they say about particular solutions they might already be using.How much you can make:$1,000 $1,250,000/monthHow much does it cost to start:$550(?)How long does it take to build:80 days(?) How We Created A $40K/Month 1-Click Integrations PlatformIntegrately founder Abhishek A Agrawal built a 1-click integration platform which acquired around 1,500 paid customers within the first month of its launch, showing that people are looking for an easy way to automate their processes. 33. Start a dating appA mobile dating app is one of the most popular mobile-only businesses for creating an ecosystem and generating revenue. But, with the help of a robust development team, you can surpass all your competitors and create a sleeker end product than anyone else in this market.Dating apps have made their way into an industry that was gaining enough traction. The online Dating Market size was valued at $7.35B in 2020 and is projected to reach $10.87B by 2028. How much you can make:$1,000 $500,000/monthHow much does it cost to start:$500(?)How long does it take to build:273 days(?) How I Started A Multi-Million Dollar Marriage Proposal Planning BusinessMichele Velazquez's Marriage Proposal Planning company, The Heart Bandits, has made over $5M planning proposals for NFL athletes and busy executives across 5 continents. 34. Start an online retail storeStarting an online retail store is straightforward. All you need is a computer, a domain, and a web hosting service. Then, determine a niche for your online store, and conduct product research before listing products. You can start your online store based on a drop shipping business model or list your self-made products in your online store. How I Started A 1.6K/Month LEGO Reselling Business At The Age Of 14A high school student turned his love for LEGO into a $1.6k/month business, Summerfield's Toys, by reselling sets online through eBay, BrickLink, and Facebook Marketplace, in addition to buying and reselling brand new sets. 35. Start a stock video businessStock video is pre-filmed footage that can be purchased and used in various projects and films. Like stock photos, copyrighted stock videos cannot be used without permission and licensing from the rightful owner. Businesses and filmmakers use licensed stock footage as they save money and hours, they would need to create original footage. Starting a stock video suitable for use in commercials and entertainment can be a great venture. How much you can make:$10,000/monthHow long does it take to build:197 days(?) I Built A $120K/Year Stock Animation And GIF Images Side HustleVideoPlasty, an affordable and easy-to-use platform for buying pre-made stock animation elements and GIF images, has attracted over 600,000 visitors since its launch, with over $100k in revenue in 2020 alone, thanks to free organic traffic from YouTube tutorials and optimized SEO. 36. Start a grocery storeA grocery store sells a wide variety of food products, fresh or packaged, and other household & personal care items. The grocery store industry is the largest retail channel that makes $682 billion in the United States.To start a basic grocery store, you can expect to spend a minimum of $50,000. Ideally, the bigger expense would be the rent, equipment, labor cost, cash registers/POS systems, and software. Some of these are recurring monthly fees. However, the location, size of the store, competitors, and local customers will significantly impact the business. A new grocer should sell more items for a lower price to make a more significant profit. A new grocer can also save costs by buying the items from local distributors. The distributor is the middleman between the manufacturer and the grocery store selling it. Once the store cost and location are decided, the next step is to obtain a seller license. In most states, a grocer's license is required to run a grocery store.Thus an average grocery store has a profit margin of 3% to 5%. The profit rates depend on the store's location, size, and popularity. On average, a small to medium grocery store can make a profit of up to $300,000 annually if all the profit factors are considered.Another way to make your business more profitable is to diversify your store and add amenities like a coffee shop or stocking up the front of the store with magazines, batteries, etc., as these items can cross a margin of up to 70%. As a rule of thumb, offering lower prices on higher purchases will ultimately win more customers and increase profitability. 37. Start an email marketing businessEmail marketing is a popular and effective way for businesses to reach their target audience and promote their products or services. With the rise of the internet and the increasing use of email as a communication tool, starting an email marketing business can be a lucrative and rewarding venture.An email marketing business involves creating and sending marketing emails to a list of subscribers. The emails can be newsletters, promotional messages, or other types of content designed to engage and convert the recipient into a customer. The business owner is responsible for building and maintaining the email list, creating the content, and sending the emails using specialized software.To start an email marketing business, you must have a strong understanding of marketing principles and a good grasp of best practices. This includes creating compelling subject lines, segmenting your email list, and analyzing your campaigns results. You will also need to be proficient in email marketing software like Mailchimp or Constant Contact.To run a successful email marketing business, you must clearly understand your target audience and what they are interested in. This will help you create relevant and engaging content that resonates with your subscribers and encourages them to take action. A solid call to action in your emails is crucial, whether its visiting your website, making a purchase, or signing up for a newsletter.Starting an email marketing business requires marketing skills, expertise, and a willingness to learn and improve continuously. The right strategies and tools can be a rewarding and successful way to reach your target audience and grow your business.How much you can make:$120 $20,833,333/monthHow much does it cost to start:$1,500(?)How long does it take to build:165 days(?) How I Launched A $200K/Month Gmail Mail Merge ToolGMass, an email marketing platform that allows users to send cold emails and email marketing campaigns with Gmail, has attracted over 500,000 user signups, including major tech companies like Uber, LinkedIn, and Google, and now generates over $200K in monthly recurring revenue through a successful content marketing strategy and focused ad spend. 38. Start a 3D Printing Business3D printing is a process that assembles objects layer by layer and starting a business in this industry can be a very creative venture. You will need investment in the right equipment and materials, and the acquisition of 3D modeling and design skills. You will also need to regularly calibrate and maintain your 3D printers to deliver consistent results.Plan how you'll handle shipping and logistics, and leverage technology to find new applications of 3D printing in all industries. How I Started A $330K/Month Ecommerce Specialized In 3D PrintingFounder Roy Kirchner shares how he started an eCommerce business specializing in 3D printing with an initial investment of $65,000, which now averages monthly gross sales of $330,000 and has partnered with international manufacturers and local businesses while offering technical support and education. 39. Start a business support servicesBusiness support services offer continuous administrative, technical, and operational assistance to companies. To begin this business, start by identifying core services such as virtual assistance, bookkeeping, web services, and equipment maintenance to provide clients. Market your services by attending networking events, cold calling local businesses, using social media, and having a website that emphasizes reliability, expertise, and cost-effectiveness. Focus on understanding every client's operations and needs to customize your services, maintain strong communication, and build long-term relationships. Stay up-to-date on business practices, technologies, and methods to enable clients to improve efficiency and concentrate on core functions effectively.How much you can make:$500 $6,800/month We Created An $80K/Year Incubation Program To Help Minorities And Women EntrepreneursHutch, founded by Fearless, is a 24-month program that helps minority and women entrepreneurs in government digital services; the program has had 9 graduates, 11 company founders in current two cohorts, and 20 companies within its portfolio. 40. Start a youtube channelFor anyone looking to start a successful YouTube channel, there are plenty of YouTube channel success stories that can be used as inspiration and encouragement. In addition, YouTube has an established monetization system and boasts incredible popularity, making it a potential platform for revenue generation. In this article, we'll look at different approaches you can use to help promote your channel and grow your viewers. While there's no quick and easy way to success, you can take these tips to build your own YouTube Channel Success story. If you love content creation, you can capitalize on YouTube's popularity to earn extra income. If you want to join the Youtube partner program to monetize your channel, you will need to reach a minimum of 1,000 subscribers and 4,000 watch hours in the previous 12 months.How much you can make:$800 $1,000,000/monthHow much does it cost to start:$625(?)How long does it take to build:90 days(?)Time commitment per week:Min. 5 hours/week How This Couple Makes $5K/Month Generating Content About Ways To Make Money OnlineLearn how this entrepreneurial couple made $5-7k a month by helping others find legitimate work from home jobs and creative ways to make money online through their blog and YouTube channel, as well as offering two flagship products designed to help beginner freelancers and new bloggers accelerate growth. 41. Start a restaurantIf you love cooking and are passionate about entrepreneurship, starting a restaurant can be a fun and lucrative business. To get started, choose a great location, and hire an excellent support team. You will need a chef to inspect the food and line cooks, waiters, and waitresses to serve the customers. No matter the restaurant type, you need great culinary and business skills to make your dream come true. If you plan to open a restaurant in Zambia, gain insight from consumer preferences and focus on serving modern consumers what they need. Starting A $1.5M Healthy Meals Delivery BusinessOne Life Meals is a Toronto-based healthy meal delivery service that made 14,500 meals per month and generated $130k in monthly sales in 2018 through their one-on-one consultation, lean protein and seasonal veggies-based meals, and their focus on the client experience. Similar to virtual assistants, social media managers offer various services, including but not limited to:To become a social media manager, know the various platforms and understand how they work so you can develop strategies that help clients reach their goals.The beauty of working as a social media manager is that you can define your work schedule and choose what niches to work on. How much you can make:$1,000 $550,000/monthHow much does it cost to start:$2,000(?)How long does it take to build:60 days(?) How I Left My Job To Start A $50K/Month Digital Advertising Agency Specialized In Facebook AdsThis case study is about how the founder of AdvertiseMint, a Facebook advertising agency, started the company with just one employee and has since grown it to 25 employees, managing close to $100 million in digital media buys for clients such as Coca-Cola and Viacom. 43. Start a real estate appraisal serviceStarting a real estate appraisal service is a great way to get involved in the industry without having to buy or sell property. As a real estate appraiser, you'll be responsible for estimating the value of properties. This can involve anything from single-family homes to commercial buildings.To be successful, you'll need to have a strong understanding of the real estate market and the factors that affect property values. You'll also need to be licensed in your state. But, if you're up for the challenge, starting a real estate appraisal business can be a great way to make money in the industry.Licensed appraisers can make between $40,000 and 100K. They can work for an appraisal management company (AMC), lending institution or government agency. Salary starts at about 40k with top end reaching up to 120 K depending on experience.Starting a real estate appraisal business offers a niche opportunity that can be very profitable. Appraisers can often work from home, making it a great option for those who want the flexibility of being their own boss. With the increase in transactions, there is a need for appraisers to accurately value properties. If you have the skills and experience, starting your own appraisal business can be a great way to make money in the real estate industry.It 's important to note that, while there is a demand for appraisers, the industry is highly regulated. You'll need to be licensed and have the proper credentials to operate your business. 44. Become a handymanHandyman offers various home repair services based on their skill set and the customers needs. Also known as a fixer, the handyman repairs works both on the interior and exterior.The handyman business is a great part-time opportunity, and you can earn a high-profit margin while the overhead costs are low.How much you can make:$8,000/month How I Started A $8K/Month Pool Service And Installation BusinessLearn how a third generation business owner started a profitable pool service and installation business in Southern Ontario, earning an average of $8000/month net revenue during peak season and growing from servicing 0 to 350+ pools since May 2016 by doing things that don't scale, such as manually talking to customers and focusing on the ideal customer. 45. Start a restaurantIf you love cooking and are passionate about entrepreneurship, starting a restaurant can be a fun and lucrative business. To get started, choose a great location, and hire an excellent support team. You will need a chef to inspect the food and line cooks, waiters, and waitresses to serve the customers. No matter the restaurant type, you need great culinary and business skills to make your dream come true. If you plan to open a restaurant in Zambia, gain insight from consumer preferences and focus on serving modern consumers what they need. Starting A $1.5M Healthy Meals Delivery BusinessOne Life Meals is a Toronto-based healthy meal delivery service that made 14,500 meals per month and generated $130k in monthly sales in 2018 through their one-on-one consultation, lean protein and seasonal veggies-based meals, and their focus on the client experience. 46. Start a hotels business If you are considering starting a hotel, then it is time to implement your plan. There are five key elements to understand if you want to succeed in this industry: location, size, budget, experience, and market demand.Here are some tips to consider before forming a hotel: Starting A 5 Star Boutique Resort And Event Center Based On A Fiction Book LoreBoyd Hollow Resorts is launching a 5-star boutique resort and event center based on a fiction book that will be the first of many Villages to be built around the world, with over 200 event inquiries received before launching. 47. Start a tourism businessLooking to turn your passion for travel into a profitable venture? Consider starting a tourism business. This enterprise involves organizing unique travel packages and experiences that cater to the interests and needs of various travelers.Youll coordinate accommodations, transportation, local tours, and dining options, ensuring seamless and enjoyable trips for your clients. Its a dynamic field where you can partners with hotels, local guides, and other service providers to offer exclusive deals and access to hidden gems.Understanding your target market and staying on top of travel trends is crucial. Building a compelling online presence and utilizing social media for marketing will help attract your clientele. Its a demanding but rewarding endeavor, where your hard work results in unforgettable experiences for tourists. If you love planning and have a knack for logistics, a tourism business could be your ticket to a thriving career. We Built A $720K/Year Travel Activities And Tours Search EngineTourScanner, a meta-search engine for tours and activities, achieved monthly net revenue of $60k and plans to reach $1M ARR in 2022, utilizing a lightweight business model based on affiliate programs that earned a commission from referrals sent to major travel companies like Viator, GetYourGuide, Musement, and Groupon. 48. Start a recycling businessThe waste and recycling business offers several opportunities for entrepreneurs looking to start a company with a modest investment. If you are passionate about caring for the environment, get into the recycling business. To start, you can ask individuals to drop recycling off at your facility or provide drop-offs in the form of dumpsters.Before you begin business operations, register the facility with the local government and prepare the equipment. Remember, the success of your recycling business depends on the equipment you use. 49. Start a telecommunications businessThe telecommunication business involves the development, ownership, or operation of one or more telephone, telecommunications or information systems. Typically, telecom companies provide infrastructure to enable clients to transmit voice, video, and data.To start a telecommunication business, you need telecommunication skills. How I Started A $840K/Month Virtual Phone Numbers BusinessUnited World Telecoms' founder saw explosive growth potential in the international callback industry and has since created a virtual phone system, partnered with over 2000 businesses worldwide, and uses Google Ads, SEO, and email marketing to promote customer satisfaction. 50. Start a transportation serviceTransportation businesses offer ridesharing services, haul consumer goods, or ship supplies and products from one location to another. They target individual passengers, other companies, or global business partners. If you are starting a transportation service in Zambia, decide who and what you will serve, set up the business structure, register the business, and apply for the required business licenses or permits. To ensure a profitable business, incorporate proper hiring procedures and keep up with maintenance and recertifications. How We Developed A $6K/Month Parcel Tracking Software While In CollegeDeepfinity, a proptech/logistics company, has developed an internal parcel tracking software tool that's helping large buildings cope with the influx of online shopping, and has been growing 20% MoM since making its first revenue 1.5 years ago, currently making $6K/Month. 51. Start a cleaning serviceA housecleaning side business is a beautiful idea for people with free time on weekends or even weekdays. The side hustle idea requires little capital to start. During the launch, you can choose to offer the service to your neighbors and scale as you gain experience. The average salary for a house cleaner is $17.32 per hour. By starting a house cleaning business in Zambia, you are tapping into an enormous market with plenty of clientele. There could always be demand for your cleaning service, which keeps you in business as you help homeowners keep their homes spotless. How much you can make:$3,000 $600,000/monthHow much does it cost to start:$2,000(?)How long does it take to build:70 days(?)Time commitment per week:Min. 7 hours/week How Warren Buffett Inspired My Lifelong Journey Creating A $25M Cleaning EmpireA cleaning business founder, inspired by Warren Buffett, shares how he turned a $150K savings into Two Maids & A Mop, generating $25M in annual revenues, with 82 locations and almost 400,000 homes cleaned last year, by outworking and outpassioning others, and creating a customer feedback system that directly controls employee wages. 52. Start a shoe shine stand businessRevitalize overlooked shoes and create a thriving business with a shoe shine stand. This venture centers on offering shoe polishing and maintenance services, bringing tired footwear back to life. By setting up a stand in strategic high-traffic locations, such as downtown areas or near public transportation hubs, you cater to daily commuters and professionals wanting to maintain their appearance.This business requires minimal setup costsjust a chair, a basic toolkit of polish, brushes, and clothsand relies on consistent, quality service to build a loyal customer base. Beyond basic shining, you can offer additional services like leather conditioning and minor repairs. A shoe shine stand isn't just about cleaning shoes; it's about offering a quick, affordable luxury that leaves customers feeling confident and polished. For those looking to start a straightforward, personal interaction-driven business with low overhead, this traditional yet timeless service is a promising opportunity.How much you can make:$300,000/month From Getting Fired At 24 To Growing A $140K/Month Online CommunityWall Street Oasis, the largest online community focused on careers in finance, has over 100 million visitors during its 14-year history and is currently receiving over 2 million visits per month, offering interview courses and mentorship services, in addition to building and investing in a thriving online community. 53. Start an education solutions servicesHelping schools and organizations improve their learning outcomes is at the heart of education solutions services. Essentially, this business provides customized educational tools, resources, and consultancy to enhance teaching effectiveness and student engagement.As an education solutions provider, you'll be addressing gaps in curriculum design, offering teacher training, and implementing new technologies to create a more dynamic learning environment. It's an avenue where your impact on society is not just measurable by profits but by the enriching of minds and futures.To start, you'll need a robust understanding of educational challenges and a network of experienced educators. Equip yourself with the necessary tools and strategies to make a tangible difference in classrooms and beyond. This business not only promises revenue but the intangible rewards of shaping the educational landscape. How We Launched An Educational Platform During COVID-19 And Landed Partnerships With Houston Rockets And Whataburger UpBrainery Technologies, founded by Ghazal Qureshi, revolutionizes STEAM education by providing hands-on learning experiences in the form of education kits, virtual tutoring, and online curriculum, while also offering their services to organizations such as the Girl Scouts, Girls Inc., and the Houston Rockets. 163 Million Dollar Solopreneur Business IdeasDownload the report and join our email newsletter packed with business ideas and money-making opportunities, backed by real-life case studies. 163 Million Dollar Solopreneur Business IdeasDownload the report and join our email newsletter packed with business ideas and money-making opportunities, backed by real-life case studies. 163 Million Dollar Solopreneur Business IdeasDownload the report and join our email newsletter packed with business ideas and money-making opportunities, backed by real-life case studies. 163 Million Dollar Solopreneur Business IdeasDownload the report and join our email newsletter packed with business ideas and money-making opportunities, backed by real-life case studies. 163 Million Dollar Solopreneur Business IdeasDownload the report and join our email newsletter packed with business ideas and money-making opportunities, backed by real-life case studies. 163 Million Dollar Solopreneur Business IdeasDownload the report and join our email newsletter packed with business ideas and money-making opportunities, backed by real-life case studies. 163 Million Dollar Solopreneur Business IdeasDownload the report and join our email newsletter packed with business ideas and money-making opportunities, backed by real-life case studies. 163 Million Dollar Solopreneur Business IdeasDownload the report and join our email newsletter packed with business ideas and money-making opportunities, backed by real-life case studies. 10 Types of businesses you can start in Zambia Are you looking for the most profitable ideas or types of businesses you can start for small enterprises in Zambia? For your ready reference, here a list of top 10 best business ideas to start in Zambia.Zambia is a landlocked southern African country. The countrys capital city is Lusaka. Lusaka is also the countrys largest city. Zambia is, essentially, a developing country in Africa. And the countrys economy is growing very rapidly. The countrys overall economic condition is enterprise-friendly. While the country does not hold a good position in a business-friendly manner worldwide, the government does best to promote the small-scale industries in Zambia.For people living in Zambia, therefore, starting a small, medium, or large-scale business is really a good choice. Although still a developing country, Zambia is one of the African nations with a rapidly growing economy that is very friendly to a large number of companies. Zambias government has stipulated very entrepreneur-friendly policies to further enhance the development of the country. Thats to encourage entrepreneurs and investors to explore the countrys different business sectors.If you have the ambition to start a business in Zambia, small, medium or large, then the following are the hottest sectors right now and will remain hot for years to come. Transport business in ZambiaTourism in ZambiaTelecommunication in ZambiaShoe repairing in ZambiaManufacturing in ZambiaHealthcare in ZambiaElectronics selling in ZambiaAgricultureInfrastructure development in ZambiaHousing in Zambia Thanks for reaching this far. Have a question or opinion? let me know in the comments below. Page 210 Types of businesses you can start in Zambia Are you looking for the most profitable ideas or types of businesses you can start for small enterprises in Zambia? For your ready reference, here a list of top 10 best business ideas to start in Zambia.Zambia is a landlocked southern African country. The countrys capital city is Lusaka. Lusaka is also the countrys largest city. Zambia is, essentially, a developing country in Africa. And the countrys economy is growing very rapidly. The countrys overall economic condition is enterprise-friendly. While the country does not hold a good position in a business-friendly manner worldwide, the government does best to promote the small-scale industries in Zambia.For people living in Zambia, therefore, starting a small, medium, or large-scale business is really a good choice. Although still a developing country, Zambia is one of the African nations with a rapidly growing economy that is very friendly to a large number of companies. Zambias government has stipulated very entrepreneur-friendly policies to further enhance the development of the country. Thats to encourage entrepreneurs and investors to explore the countrys different business sectors.If you have the ambition to start a business in Zambia, small, medium or large, then the following are the hottest sectors right now and will remain hot for years to come. Transport business in ZambiaTourism in ZambiaTelecommunication in ZambiaShoe repairing in ZambiaManufacturing in ZambiaHealthcare in ZambiaElectronics selling in ZambiaAgricultureInfrastructure development in ZambiaHousing in Zambia Thanks for reaching this far. Have a question or opinion? let me know in the comments below. Profitable business ideas in Zambia | There are a number of startup business ideas in Zambia that are quite lucrative that you can start immediately and make a huge profit.Perhaps you are seeking for full-time most profitable business ideas in Zambia to invest as an entrepreneur or you want to generate multiple income streams then this post will be a go-to guide to get started.There are over 1000 profitable business ideas in Zambia that can make you become rich. However, we have detailed the list of businesses in Zambia that are lucrative that you can start and succeed at it. The first step to starting a business in Zambia is having an idea of what business to start. Then implementing such an idea that could become a successful business owner.These ideas for profitable businesses span a variety of industries and involve varying time commitments and startup costs. Before you can earn any profit, however, youve got to get your business off the ground. Take note of the following tips first:Whether you choose one of the ideas here or

come up with something on your own, do your research before committing to any concept of business in Zambia. Dont get me wrong, Zambia is a good environment for any business. Youll need to perform idea validation, a process that involves market and competitor research, as well as a financial feasibility analysis to help test your business idea and determine whether you want to move forward with your business proposal.The mistake many small business starter make in Zambia is that they failed to organize their business. Once youve chosen a strong business idea, youre ready to create a thorough business plan. Your business plan will outline your companys goals and how youll achieve them as well as provide a roadmap for you to follow for the next few years.It can be difficult for startups to qualify for some traditional business loans, as they often require multiple years of business history for approval. Instead, new business owners might consider startup funding options, such as banks loan, government loan, microloans, grants, or asking friends or family for an investment.Most Profitable Business Ideas in ZambiaSo, if you are planning to start a lucrative business in Zambia, the best time is right now.1. Farming BusinessThe agricultural sector is one of the most booming sectors of the Zambia economy. This business is one of the most profitable business ideas in Zambia.The agricultural sector in Zambia supports livelihoods of 85% of the population.Maize is the principal cash crop as well as the main staple crop.With appropriate strategic planning, anybody having a simple knowledge of farming and the manufacturing process can begin a profitable agriculture business.Getting into the agriculture business does not require a huge amount of money or large farmland.With a little piece of land in your backyard, you can plant some crops in small or vertical containers to utilize your space.Agricultural business like poultry farming is extensively profitable agricultural business in Zambia, not only due to the fact that it is easy to raise but also exceptionally productive. An adult hen (3 months)can lay more than 7 eggs per week, the sale of those eggs is enough to support you. Other products includes meat, feathers, dung for compost and food.Fish Farming is also an attainable business opportunity in agriculture in Zambia. Fishing is a very lucrative business in Zambia. But its very, very expensive to implement. Starting a fish farming business in Lusaka area is a good idea. There are many different places in the country where fish is consumed on a large scale. So you will make a lot of Incomes from this business. Some other agricultural business include:Cassava FarmingRice FarmingSnail FarmingCatfish FarmingMaize FarmingPig FarmingHoney Bee Farming Youll always see supermarkets along the road in Lusaka, what does this tell you?People buy every day. Owning a supermarket is an extremely most profitable business ideas in Zambia.Though you might need a huge capital to rent or build your own outlet, youll surely make sales. If youre a busy or working-class person, you can employ the services of a salesboy or girl and pay them either weekly or monthly.This is one of the startup business ideas you can begin today with the capital and the right location.3. Hotel BusinessThe hotel business is one of the untapped businesses that are really lucrative in Zambia.People travel every single day for various reasons and theyll definitely need a place to lodge either for a night or for as long as he/she so desires. And of course, we all know that it goes for a fee. Hence, a hotel business will always be a profitable business to start in Zambia.4. HospitalIt might interest you to know that you can own a hospital even without necessarily being a medical practitioner.The health sector is really lucrative, people visit doctors every day. Good health is not underrated.If you have the resources to get land and build a hospital, why not do it?The next thing on your list will be to employ a doctor and nurses as well as the hospital cleaners and every other worker a hospital needs to be working for you. Pay them their monthly or weekly salary and youre good to go.5. Car DealershipUndoubtedly, sales of cars, vehicles and other automobiles have proved to be one of the most profitable business ideas in Zambia.Perhaps you dont have the capital to get started, you can partner with already established car dealers in Zambia until you have been able to build a customer base and raise capital to stand alone.6. Starting a PharmacyThis is one of the most profitable business ideas in Zambia that you can start and make money in Zambia.Setting up a pharmacy in Zambia is very profitable especially if you set up your pharmacy in a community with a good population. You dont need to be a doctor to set up a pharmacy business in Zambia. However, you might need to have a license to be approved.7. Furniture MakingFrom table making to bed frames, cushion chairs, iron chairs, and bookshelf sell really fast in Zambia.Whatever adds beauty to homes is a lucrative business to venture into in Zambia. Starting a furniture business in Zambia can be a fast way to make money doing business in Zambia.8. PhotographyPhotography is another good business idea you should consider investing in Zambia.There are lots of events happening on a daily basis and people want to capture memories.Hence, you can profit from this business really quickly. As you start the business, you will improve your skill over time and acquire more customers are your brand grows.9. Dry Cleaning BusinessSome people just like doing the laundry and isnt just tired of it. If youre this person, why not channel that passion into something that you can be earning from?Now, washing and drying machines have even helped in making the work easier.The dry cleaning business is very lucrative because people will always patronize you. Not everybody has the time to do their laundry probably because of work or because theyre not just free to do it.Hence, you can start a dry cleaning as one of most profitable business ideas in Zambia today.10. Gym BusinessIt would interest you to know that fitness has always been a source of concern and Zambians have also been caught up with this.If youre a health enthusiast, you can definitely look towards starting a gym business in Zambia.You will just need to have enough money to equip your gym Centre. Of course, this is a profitable business you can start in Zambia. In a country like Zambia, the restaurant business has always been on the rise. This simply means that it just will never go out of fashion.If youre a great cook, you can start a restaurant business today.However, you must ensure that you prepare good meals that will keep people coming back.Everyone needs food irrespective of their condition and that makes the restaurant business a lucrative business idea to start in Zambia. Perhaps, you do not need to know how to prepare all the dishes, you can hire a chef to take care of that while you focus on other business processes.12. Social Media BusinessIm sure youre wondering about this online business. The social media space has suddenly grown to be an important tool that can drive not only the visibility of a business but also its profitability.Currently, most companies now have asocial media strategyas a full-service function within their organization while others outsource this service to adigital marketing agency.13. Daycare CenterThere will always be the need to make a living even after giving birth to children.Hence, it is a business you can start today if you are looking for startup business ideas in Zambia.The services they render are indispensable. If you love taking care of kids, then starting a daycare center is a great decision.One important thing to note before starting this kind of business is that youll need to register it properly to avoid getting into problems with the authorities. The real estate business is the road to take. Can you guess why?These are passive income sources that you can make money from even when youre asleep.Every entrepreneur dreams to retire one day and be financially free.That can only be possible if you build passive numerous income streams like real estate. The real estate business is still an untapped business in Zambia that you can start today.15. Cake and Cupcake BakeryIn Zambia today, events are endless from weddings to birthdays, anniversaries and end-of-year parties.This presents a huge opportunity in the baking industry. Baking, decorating, and selling unique cakes and cupcakes for such occasions is a great business idea for the hobby baker to venture into, and one that is potentially lucrative.Without an atom of a doubt, baking is a very lucrative business to start. You can get started on a very small budget by baking and decorating your cakes right from the comfort of your kitchen. Blogging is one of those businesses that definitely makes you your own boss in Zambia. You work at your time, whenever and wherever you want.You just have to choose a profitable niche and also where your passion lies to be able to sustain the business.With just need a laptop and a good internet connection you canstart a profitable blog in Zambia.17. Egg Supply and DistributionEgg supply and distribution in Zambia isnt a bad idea, you can as well own a poultry farm to make things easier for yourself.You can be supplying the eggs to hotels and to retailers.The egg is consumed on a daily basis and it is a good source of animal protein.Apart from that, eggs are used in the manufacture of products such as soaps, confectioneries, cosmetics, hair conditioners, shampoo, glue as well as face masks etc.Hence, egg supply and distribution is a very profitable business idea to start in Zambia to make money.18. Car Wash BusinessThe need for a car wash will always be on the increase and anyone irrespective of age and experience can venture into this business in Zambia.The car wash business is very lucrative as most car owners dont have the time to wash their cars by themselves.The requirements to start a car wash business is the space that can be rented, the source of water supply and the washing machine to be used.19. Auto Parts and RepairsAt some point, every car needs a little maintenance.Auto parts and repair shops areparticularly well-positionedfor economic downturns as people hold onto cars longer. That means good or bad, you might have luck with an auto parts shop.Youll need robust inventory management if you start this small business in Zambia. With all the possible parts you could carry or order in for your customers,you dont want anything to go uncounted.Make sure you have a point of sale that can handle that inventory from day one.20. Fashion ResaleWhile sales of new apparel rise and fall with economic conditions, the popularity of fashion resale is on the rise.Second-hand retail was already growing in popularitybefore the pandemic, and subsequent supply chain struggles and desires for deals only helped.21. Fashion Designer and TailoringThis is one of the skill-based startup home business ideas that you can start in Zambia today.Once you have acquired this skill, boom! Youre ready to cash out. Tailoring is now even more lucrative than it has ever been.People sew new clothes really often and tailors are highly responsible for this. Some tailors even advertise their work online using anonline marketing strategy that worksto attract customers.22. Cosmetics and Hair SaloonIf you are a beauty freak, then going into cosmetics is absolutely the best bet.However, the niche is an ever-changing one which implies that you will need to always keep up to date with the trend to stay relevant.Cosmetics and hair salon is a very profitable business for ladies in Zambia and every part of the world as people naturally want to look good.You could open a unisex salon and have a team that services the needs of both male and female customers.23. BoutiqueThe fashion industry is one powerful sector that will always be vibrant in any economy because all over Zambia and the world at large, people have a basic need for clothing.Hence, starting your own boutique is a lucrative business idea to launch in Zambia.Beyond this need, fashion is ever-evolving due to the huge and diverse interest in styles and wants.Starting a clothing shop boutique business is a lucrative business here in Zambia especially if you focus on ladies wears.Ladies love fashion and styles, it is not out of place to say that it is a business that will interest you and fun to grow as you expand.24. Skincare Business95% of women and about 75% of men use skincare products like creams, soaps, butter, oils, etc.Starting a skincare business is, of course, one of the most lucrative startup business ideas and most profitable business in Zambia with low capital you can kick off in Zambia as a lady.You might learn the trade from a professional in the field.Once you have acquired this skill and understand how to use the right quantity and quality of raw materials during production, youll make good products.25. Mobile Food BusinessHave you ever asked, what are the fastest-selling products in Zambia? Food is a fundamental need of man.Whatever class a man belongs in society, he needs food. Hence, the food business will always be a profitable business in Zambia.The mobile food business is one of the street food business ideas in Zambia that is very profitable.Most people especially bachelors do not have enough time to cook at home.This is when the services of a Mobile food vendor are essential. The mobile food vendor might deliver the food in the office or any chosen location.26. Electronics RepairRepair shops help people hold onto their devices, and electronics repair is no different. With right to repair laws advancing, more customers will be able to get their phones fixed.While there are no formal certifications needed to open an electronics repair store, you still need to know how to do it (or you need to hire people who do). You might want to take a course in electronics repair before opening this business.27. Tutoring ServicesSchool is always in session, and remote education has created unique challenges for students of all ages. Starting a tutoring service Zambia is a great way to help those struggling with core concepts or gain further mastery in a specific area. Heres a sample list of the subject areas that your tutoring business could specialize in:College essay prepEnglishSciences (biology, chemistry, physics)Foreign languagesMathematicsHistoryComputer science28. Baby SuppliesNo matter the economic outlook in Zambia, babies need clothes and supplies, and children need child care. Even when spending decreases in other areas,spending on children doesnt slow downat the same rate. That means if you want to open a retail store, baby supplies might be the right bet.You dont need any formal training to open a retail store in Zambia or sell online, but you do need the right tools.29. Digital Marketing ServicesWith morebusinesses setting up shop online, theres a growing need for digital marketing services. To help small businessesbuild their brandand digital presence online, you can create your own digital marketing agency. A digital marketing agency typically offers one or more of the following services:CopywritingSEO writingHelp with paid social media advertisingWeb designWeb developmentBrand/creative consultingContent creationOrganic social media managementAnyone can start a digital agency, regardless of their educational background. Running an agency is easy to do from a home office, so there are very little startup costs for starting this type of business. Are you looking for the best business opportunities in Zambia? If you are a young graduate, a retrenched worker, or a diaspora member contemplating investing back home, then Zambia has exciting prospects. With the right idea and approach, you can establish a lucrative business even with a limited budget. In this guide, we will look at viable business ideas in Zambia, categorized to suit different budgets and interests. Why Start a New Business in Zambia?Zambia is a land of opportunity, with a growing economy and a young, dynamic population. It is a landlocked country in Southern Africa. The capital of the country is Lusaka. Also, it is the largest city in the country. From low-cost ventures to manufacturing and online businesses, Zambia offers endless possibilities for aspiring entrepreneurs. Zambia is showing strong signs of economic recovery. In 2024, the country recorded a GDP growth of over 4.2%, driven by agriculture, construction, and mining. With a growing population, improved infrastructure, and government support for SMEs, this is a great time to explore business ideas in Zambia.Business Ideas in Zambia with K500 K1000If you have a small budget, dont worry. There are plenty of business ideas you can start with just K1000. Here are 10 great options: 1. Mobile Airtime and Data SalesSelling airtime and data bundles is a simple and profitable business. All you need is a smartphone and a small amount of capital to buy airtime in bulk. You can sell to friends, family, and neighbors, or even set up a small stall in a busy area.Cost: K1000 for initial airtime stock.Income Potential: K200-K500 profit per week.2. Vegetable and Fruit VendingFresh produce is always in demand. With K1000, you can buy vegetables and fruits from local farmers and sell them in your community. Look for high-demand items like tomatoes, onions, and bananas to maximize profits.Cost: K1000 for initial stock.Income Potential: K300-K600 profit per week.3. Second-Hand Clothing SalesSecond-hand clothes, also known assalaula, are popular in Zambia. With K1000, you can buy a few bales of used clothes and sell them at a profit. This business works well in markets and busy streets.Cost: K1000 for initial stock.Income Potential: K400-K700 profit per week.4. Snack VendingSelling snacks like chips, biscuits, and candies is a great way to make money. You can start with a small inventory and sell at schools, bus stations, or offices.Cost: K1000 for initial stock.Income Potential: K200-K500 profit per week.Read:Best Food Truck Business Ideas5. Egg VendingEggs are a staple in many households. With K1000, you can buy a tray of eggs and sell them at a profit. This business requires minimal effort and has a steady demand.Cost: K1000 for initial stock.Income Potential: K300-K600 profit per week.6. Popcorn SellingPopcorn is a cheap and popular snack. With K1000, you can buy maize, oil, and salt to start your own popcorn business. Sell at events, markets, or outside schools.Cost: K1000 for initial stock.Income Potential: K200-K500 profit per week.7. Homemade Cleaning ProductsYou can make cleaning products like liquid soap or detergent at home with basic ingredients. With K1000, you can buy the materials and start selling to your community.Cost: K1000 for initial materials.Income Potential: K300-K600 profit per week.8. Mobile Phone AccessoriesSelling phone accessories like chargers, earphones, and cases is a low-cost business. With K1000, you can buy a small inventory and sell at busy locations.Cost: K1000 for initial stock.Income Potential: K200-K500 profit per week.9. Water BottlingClean drinking water is always in demand. With K1000, you can start a small water bottling business. Buy empty bottles and fill them with purified water to sell in your community.Cost: K1000 for initial materials.Income Potential: K300-K600 profit per week.10. Handmade Paper JewelryIf youre creative, make and sell handmade paper jewelry. With K1000, you can buy materials to create unique pieces.Cost: K1000 for initial materials.Income Potential: K200-K500 profit per week.Manufacturing Business Ideas in ZambiaIf youre looking for a larger-scale business, consider these manufacturing ideas:11. Soap MakingSoap is a basic necessity, and making it at home or in a small factory can be very profitable. You can start with simple ingredients and expand as your business grows.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.12. Bread BakingBread is a daily staple in Zambia. Starting a small bakery can be a great business idea. You can sell to local shops, schools, and households.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.13. Plastic RecyclingPlastic waste is a growing problem in Zambia. Starting a plastic recycling business can help the environment while generating income. You can recycle plastic into useful products like bins, chairs, and tables.Cost: K10,000-K20,000 for initial setup.Income Potential: K5000-K10,000 profit per month.14. Maize MillingMaize is a staple food in Zambia. Starting a maize milling business can be very profitable, especially in rural areas where people need their maize ground into mealie meal.Cost: K10,000-K20,000 for initial setup.Income Potential: K5000-K10,000 profit per month.15. Candle MakingCandles are used in homes, churches, and during power outages. With a small investment, you can start a candle-making business.Cost: K2000-K5000 for initial setup.Income Potential: K1000-K3000 profit per month.16. Brick MakingConstruction is booming in Zambia, and bricks are always in demand. Starting a brick-making business can be very profitable.Cost: K10,000-K20,000 for initial setup.Income Potential: K5000-K10,000 profit per month.17. Furniture MakingIf you have carpentry skills, start a furniture-making business. You can make chairs, tables, and beds for local customers.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.18. Clothing ManufacturingIf you have sewing skills, start a small clothing manufacturing business. You can make school uniforms, dresses, and other garments.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.19. Paper Bag MakingWith the ban on plastic bags, paper bags are in high demand. Starting a paper bag-making business can be very profitable.Cost: K2000-K5000 for initial setup.Income Potential: K1000-K3000 profit per month.20. Snack ProductionYou can start a small-scale snack production business, making items like chips, biscuits, and cookies. Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.Home-Based Business Ideas in ZambiaIf you prefer working from home, here are great ideas:21. Tailoring and Fashion DesignIf you have sewing skills, you can start a tailoring business from home. Make clothes, uniforms, or even curtains for clients in your community.Cost: K1000-K3000 for initial setup.Income Potential: K1000-K3000 profit per month.22. Catering ServicesIf you love cooking, start a catering business from home. Offer your services for events like weddings, parties, and meetings.Cost: K2000-K5000 for initial setup.Income Potential: K2000-K5000 profit per month.23. Online TutoringIf youre good at a subject, offer online tutoring services. You can teach students via Zoom or Skype and earn money from the comfort of your home.Cost: K500-K1000 for initial setup.Income Potential: K1000-K3000 profit per month.24. Handmade CraftsIf youre creative, make and sell handmade crafts like jewelry, baskets, or decorations. You can sell online or at local markets.Cost: K500-K1000 for initial materials.Income Potential: K500-K2000 profit per month.25. BakingIf you love baking, start a home-based bakery. Sell cakes, cookies, and bread to your community.Cost: K1000-K3000 for initial setup.Income Potential: K1000-K3000 profit per month.26. Soap MakingYou can make and sell soap from home. This is a low-cost business with high demand.Cost: K500-K1000 for initial materials.Income Potential: K500-K2000 profit per month.27. Freelance WritingIf you have writing skills, offer freelance writing services online. You can write articles, blogs, or content for businesses.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.28. Graphic DesignIf youre good at design, offer graphic design services online. You can create logos, posters, and social media content for clients.Cost: K0 (if you already have a computer and design software).Income Potential: K1000-K5000 profit per month.29. Online StoreStart an online store selling products like clothes, accessories, or handmade items. You can use platforms like Facebook or Instagram to reach customers.Cost: K500-K1000 for initial stock.Income Potential: K1000-K3000 profit per month.30. Virtual AssistantOffer virtual assistant services to businesses or entrepreneurs. Tasks can include managing emails, scheduling appointments, and social media management.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.Online Business Ideas in ZambiaThe Internet offers endless opportunities for entrepreneurs. Here are the best online business ideas:31. Freelance Writing or Graphic DesignIf you have writing or design skills, offer your services online. Platforms like Upwork and Fiverr can help you find clients.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.32. DropshippingStart an online store without holding inventory. Partner with suppliers who ship products directly to your customers. This is a low-risk business with high potential.Cost: K500-K1000 for initial setup.Income Potential: K1000-K5000 profit per month.33. Social Media ManagementMany businesses need help managing their social media accounts. If youre good at creating content and engaging audiences, this could be a great business for you.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.34. Online CoursesIf youre an expert in a particular field, create and sell online courses. Platforms like Udemy and Teachable make it easy to reach a global audience.Cost: K500-K1000 for initial setup.Income Potential: K1000-K5000 profit per month.35. BloggingStart a blog on a topic youre passionate about. You can earn money through ads, sponsorships, and affiliate marketing.Cost: K500-K1000 for initial setup.Income Potential: K1000-K5000 profit per month.36. YouTube ChannelCreate a YouTube channel and upload videos on topics youre passionate about. You can earn money through ads and sponsorships.Cost: K0 (if you already have a smartphone or camera).Income Potential: K1000-K5000 profit per month.37. Affiliate MarketingPromote products online and earn a commission for every sale. You can use social media or a blog to reach your audience.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.38. E-commerce StoreStart an e-commerce business selling products like clothes, accessories, or handmade items. You can use platforms like Facebook or Instagram to reach customers.Cost: K500-K1000 for initial stock.Income Potential: K1000-K5000 profit per month.39. Digital Marketing ServicesOffer digital marketing services like SEO, PPC, and content marketing to businesses. This is a high-demand field with great earning potential.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.40. Online TutoringIf youre good at a subject, offer online tutoring services. You can teach students via Zoom or Skype and earn money from the comfort of your home.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.Final ThoughtsZambia is full of opportunities for entrepreneurs. Whether you have a K500 or K1000, want to work from home, or dream of starting a manufacturing business, theres something for everyone. The key is to choose an idea that matches your skills, interests, and budget.Frequently Asked QuestionsWhat can I sell in Zambia?The 10 best-selling products in Zambia at present are the following:Mobile Phones.CosmeticsComputers and Accessories.BooksEducational Materials.Clothing and Fashion Accessories.Tobacco and Alcohol.Building Materials.Skincare Products.Electrical Appliances.What are the best cities to start a business in Zambia?Some of the best business-friendly places and cities in Zambia are as follows:Lusaka.Ndola.Kitwe.Chingola.KabweMufulira.Luanshya.Livingstone.How do I start a business in Zambia?Any foreign investor can incorporate a sole director company in Zambia. One can register a fully owned local company here in this country even without having any Zambian shareholders. The most common form of registering a local firm in Zambia is a limited liability company.Here are the steps to start a business in Zambia;Find a Business NameThe declaration of compliance (Companies Form 11) must be signed by a Commissioner of Oaths.Obtain a tax ID number.Register for Social Security.Pay Business LevyRegister for VAT.Open a Business Bank AccountIn addition, check with local competent authorities and find out the specific licenses and permits that are required to run your selected business in the desired locality in Zambia.Final ThoughtsZambia is a country with great potential for small business owners. With a good business idea, even a modest investment can expand into a viable source of income. Be sure to focus on finding local solutions, beginning small, and leveraging digital tools to amplify your business. Editorial Team at 99BusinessIdeas is a team of experts led by Rupak Chakrabarty with over 25 years of experience in starting and running small businesses. Started in 2010, 99BusinessIdeas is now one of the largest free small business resources in the industry.Let me take you through 13 business ideas that leverage Zambias local strengths while appealing to different demographic segments from recent graduates and first-generation entrepreneurs to seasoned business owners. This list includes a mix of online ventures, emerging tech businesses, and both low- and high-investment opportunities suited for Zambia.Zambia is one of the worlds largest producers of copper, making the mining sector a crucial part of its economy. While starting a mining operation requires significant investment, businesses that offer mining-related services, such as equipment rentals, safety gear, or logistics, can tap into this market with lower capital.Who its for:First-generation entrepreneurs, tech-savvy individuals with a background in logistics or engineeringWhy it works in Zambia:With copper mining remaining a major economic driver, theres a consistent demand for support services, and the mining sector continues to attract foreign investments.The Zambian government is pushing for renewable energy adoption to counter power shortages, creating a lucrative market for solar energy startups, wind energy installations, or energy-efficient appliances. Solar solutions are particularly popular in rural areas where access to grid power is limited.Who its for:Eco-conscious entrepreneurs, engineersWhy it works in Zambia:Zambia is rich in sunlight, making solar energy a practical and sustainable solution. The government offers tax incentives for businesses in renewable energy, and international organizations are investing in this sector.Zambia is home to the world-famous Victoria Falls, one of Africas most popular tourist destinations. Starting a business in eco-tourism or adventure tourism (safaris, river cruises, hiking tours) can capitalize on Zambias natural beauty. Offering tailored travel packages for both domestic and international tourists can cater to different income levels.Who its for:Travel enthusiasts, side business aspirantsWhy it works in Zambia:The government is keen to grow tourism, and Zambias vast national parks and wildlife attract adventure-seekers. Partnerships with international travel agencies can further boost visibility.Agriculture employs the majority of Zambias workforce, but smallholder farmers often face challenges like lack of access to modern farming technology. Creating an AgriTech platform or app that offers crop management tools, market prices, or weather updates could help farmers increase their yields and profits.Who its for:Tech entrepreneurs, agriculturalistsWhy it works in Zambia:Agriculture is a major economic driver, and tech solutions can revolutionize the sector. The government is also investing in AgriTech to boost productivity, which provides funding opportunities for startups.Zambias rich cultural heritage is reflected in its hand-crafted products, such as traditional baskets, textiles, and jewelry. Building an e-commerce platform that allows Zambian artisans to sell their products both locally and internationally can create a sustainable market for these crafts.Who its for:New graduates, side business aspirantsWhy it works in Zambia:The global market for ethically sourced, handcrafted goods is growing. Zambian artisans can benefit from online exposure, and the government has launched programs to support small businesses in exporting local crafts.With Zambias banking infrastructure still developing in rural areas, theres a growing need for mobile payment solutions and FinTech apps that facilitate easy and secure financial transactions. Offering digital banking services, mobile wallets, or micro-loan platforms can cater to both urban and rural populations.Who its for:Tech entrepreneurs, first-generation entrepreneursWhy it works in Zambia:With a high penetration of mobile phones and growing internet access, Zambia is ripe for FinTech innovation. The government has also expressed support for digital financial solutions, providing opportunities for partnerships with banks.With increasing urbanization, theres a growing need for proper waste management solutions in Zambias cities. Starting a recycling business focused on plastic, glass, and electronic waste could cater to the demand for cleaner cities and a more sustainable future.Who its for:Eco-conscious entrepreneurs, investors looking for long-term returnsWhy it works in Zambia:As environmental awareness grows, so does the need for recycling. With government support for sustainability initiatives, this is a low-risk, high-impact business that aligns with global trends.Zambias healthcare system, especially in rural areas, can benefit greatly from telemedicine solutions. Developing a HealthTech platform that connects patients with doctors remotely, provides access to prescriptions, and offers virtual consultations can fill a critical healthcare gap.Who its for:Tech entrepreneurs, healthcare professionalsWhy it works in Zambia:With significant investment in Zambias digital infrastructure and the growing need for accessible healthcare, a HealthTech platform can address real social needs. Telemedicine also reduces travel time and costs for patients in remote regions.As more Zambian businesses move online, theres growing demand for digital marketing services. Offering SEO, social media management, content creation, and online advertising can help businesses of all sizes build an online presence and grow their customer base.Who its for:New graduates, tech-savvy individuals, marketing professionalsWhy it works in Zambia:Internet penetration is increasing, and businesses need digital strategies to reach their customers. A digital marketing agency requires minimal investment but offers a high return, especially in a growing economy like Zambias.As Zambia expands its trade routes, particularly in agriculture and mining, theres a growing need for logistics and transportation services. Starting a trucking business or a delivery service that specializes in transporting goods across borders can capitalize on this demand.Who its for:Entrepreneurs with logistical experience, first-generation business ownersWhy it works in Zambia:Zambias strategic location as a trade hub between Southern and Central Africa makes logistics a lucrative sector. With the African Continental Free Trade Agreement coming into effect, cross-border trade is expected to increase, creating more opportunities for logistics businesses.As remote work and freelancing gain popularity, co-working spaces are becoming a necessity in cities like Lusaka. Offering affordable office spaces for startups, freelancers, and remote workers can fill the gap in Zambias real estate market.Who its for:Real estate developers, new graduates, side business aspirantsWhy it works in Zambia:With growing entrepreneurship and the rise of freelancing, co-working spaces offer flexibility and community to professionals who dont want to commit to traditional office leases. Low-investment but high in demand.The demand for quality education in Zambia is growing, and parents are seeking additional academic support for their children. An online tutoring platform or a physical tutoring center that specializes in STEM education or exam preparation could meet this demand.Who its for:Educators, tech entrepreneursWhy it works in Zambia:The education sector in Zambia is growing, but access to quality resources is still limited. Digital learning platforms can provide affordable, accessible education, especially in remote areas. The Zambian government also supports initiatives that enhance education.Theres growing demand for organic and locally produced goods, both within Zambia and internationally. Setting up an organic farm that focuses on exporting products like honey, vegetables, or coffee to foreign markets can cater to the health-conscious consumer base.Who its for:Agricultural entrepreneurs, eco-conscious individualsWhy it works in Zambia:Zambias fertile soil and climate make it ideal for organic farming. Theres also increasing demand for organic products in both local and global markets, providing entrepreneurs with a profitable export business. Government support for agriculture ensures favorable policies and access to funding.Starting a business in Zambia can be rewarding, especially if you identify a niche that meets local needs or leverages your skills. From online-based services to traditional enterprises, here are 100 business ideas in Zambia that you can start with relatively low capital.Zambia is a landlocked Southern African country bordering the Democratic Republic of Congo, Tanzania, Malawi, Mozambique, Zimbabwe, Botswana, Namibia, and Angola. Lusaka is the capital.The estimated 2019 population of Zambia is 21,315,000 million, which ranks 66th in the world.Hunter-gatherers inhabited the area for thousands of years. Starting in the 18th century, Europeans began sporadic visits. The British gradually occupied Zambia as a protectorate of Northern Rhodesia in the late 1800s.The protectorate gained independence in 1964 and became a member of the Commonwealth of Nations. Zambias name derived from the Zambezi River which flows through the country.Kenneth Kaunda of the socialist United National Independence Party governed the country as president from 1964 to 1991. Frederick Chiluba of the Movement for Multi-Party Democracy ruled from 1991 to 2002.Zambias third president was Levu Patrick Mwanawasa, who ruled from 2002 until he died in 2008. Many credit him for starting an anti-corruption campaign. Rupiah Banda took over from 2008 to 2011. Current president Michael Sata took office in September 2011.Mini importation involves importing goods in small quantities and reselling them locally. With the right suppliers and careful selection of high-demand products, this business can be highly profitable. Popular items for mini importation include electronics, fashion accessories, and health products. Many Nigerians rely on sites like AliExpress or Alibaba to source affordable goods.With many businesses realizing the importance of an online presence, social media management has become a lucrative field. You can offer to manage accounts, create engaging content, and grow audiences for brands. This business requires creativity, strategic thinking, and a strong understanding of social media trends.If you have a talent for cooking, starting a catering business could be a great option. Catering services are needed for events like weddings, birthdays, and corporate gatherings. With good marketing, you can build a strong client base and turn your passion for food into a profitable business.Many people in urban areas prefer to outsource their laundry. You can start a laundry business from home or open a small shop. Offering convenient pickup and delivery services can help you attract more customers and compete with established laundry services.If you enjoy writing and have expertise in a specific area, blogging can be a profitable venture. You can monetize your blog through ads, sponsored posts, and affiliate marketing. Popular blog niches in Nigeria include tech, entertainment, food, and personal finance.A mobile car wash service requires minimal startup capital and can be highly profitable in busy cities. Customers often value the convenience of having their cars washed at their homes or offices. Investing in quality cleaning products and building a reputation for thorough service can help your business grow.Digital marketing is essential for businesses looking to reach a wider audience. Offering services like search engine optimization (SEO), pay-per-click (PPC) advertising, and email marketing can attract clients in need of an online strategy. Staying updated on industry trends is crucial for success in this field.With a talent for design, you can start a graphic design business from home. Many businesses need logos, business cards, banners, and other branding materials. You can offer custom designs and build a portfolio by initially working on small projects to attract more clients.Event planning is a profitable business that caters to individuals and organizations alike. From weddings to corporate events, youll handle logistics, vendor coordination, and client communication. A good network of suppliers and vendors will be beneficial for this business.Photography is a popular small business idea, especially with social media making visual content more essential. You can specialize in weddings, portraits, events, or product photography. Building an online portfolio can help you attract clients, and with quality equipment, you can create professional images for various occasions.Read Also: Top 100 Business Ideas in Mali This YearIf you excel in a particular subject or have a knack for teaching, offering tutoring services can be a profitable venture. From primary and secondary school subjects to standardized test preparation, theres a consistent demand for academic support.Dropshipping allows you to run an e-commerce business without handling inventory. Partner with suppliers who ship products directly to your customers, focusing your efforts on marketing and customer service.With the high usage of smartphones, mobile phone repair services are always in demand. Learning the basics of phone repair and having the right tools can help you establish a profitable business.If youre passionate about health and fitness, consider becoming a fitness coach. You can offer personal training sessions, online coaching, or even start group fitness classes to help clients meet their wellness goals.Freelance writing offers flexibility and profitability for skilled writers. Many companies, blogs, and media outlets need content on a regular basis, making this a viable business with minimal startup costs.Acting as a real estate agent or consultant can be lucrative, especially in urban areas. You can help people buy, rent, or sell properties while earning a commission for each successful transaction.If you enjoy baking, starting a small bakery can be fulfilling and profitable. You can specialize in bread, pastries, cakes, or custom orders for events. A unique selling point, like healthy or gluten-free options, can set your bakery apart.Many businesses need administrative support, and as a virtual assistant, you can offer services like email management, scheduling, data entry, and customer service from the comfort of your home.Hairdressing is a high-demand business, particularly in urban areas. If you have the skills or can hire a trained stylist, setting up a hairdressing salon can be very profitable.Professional cleaning services are in high demand, especially in corporate offices and homes. Starting a cleaning business allows you to work flexibly, and you can offer services like floor, carpet, and window cleaning.Tailoring is a respected craft in Africa. You can offer custom-made clothes, alterations, and unique designs. With a good network and quality materials, you can build a loyal customer base.Selling farm produce such as vegetables, fruits, grains, and spices can be a profitable business. Sourcing directly from farmers and offering fresh, quality products can help you attract regular customers.Plantain chips are popular snacks in Africa. With the right equipment, you can start a small production business, packaging the chips for sale to stores or directly to consumers.With the high cost of car ownership, many people prefer renting vehicles for occasional use. A car rental service can be lucrative, particularly if you operate in a busy urban area or near airports.If you own property in a tourist area or busy city, consider starting a bed and breakfast. You can provide affordable accommodations with a personal touch, catering to tourists or business travelers.For those with a passion for aesthetics and functionality, starting an interior design business is an excellent choice. Many homeowners and businesses are willing to pay for creative interior solutions.If you enjoy cooking, operating a mobile food cart or truck can be profitable. Choose a high-traffic location or move around to cater to various offices, schools, or event spaces.Perfume oils are popular, and selling affordable, quality scents can attract a wide range of customers. You can buy oils in bulk and create custom blends to suit different preferences.As pet ownership grows, so does the need for grooming services. You can start a pet grooming business to provide bathing, trimming, and nail care services for pets.Raising chickens for eggs or meat is a profitable agricultural business. With proper knowledge and care, poultry farming can yield high returns, especially in areas with high demand for poultry products.Top 100 Business Ideas in Zambia This YearFish farming, especially catfish farming, is a lucrative business in Africa. With the right setup and care, you can supply fish to local markets or restaurants.Candle making is a low-cost business that allows for creativity in scents and designs. You can sell candles at local markets or online.If you have an eye for design, event decoration is a great business idea. From weddings to corporate events, decorating venues can be a profitable service.With mobile technology booming, mobile app development is a promising business for those with tech skills. You can create apps for businesses, schools, or even launch your own app ideas.If you have expertise in a subject, teaching online is a great way to share knowledge while earning money. Platforms like Udemy or Teachable allow you to reach a wide audience.Selling herbal remedies and supplements is a growing market. With a focus on natural wellness, you can attract health-conscious customers.Soap making is a straightforward business that doesnt require huge capital. You can make various soaps, including organic and scented options, which appeal to a broad customer base.Makeup artistry is a profitable skill, especially in the entertainment and wedding industries. If youre talented at makeup, you can build a strong clientele with the right marketing.If you have programming skills, you can freelance as a software developer. Businesses need developers to build websites, applications, and software solutions.If you have a green thumb, selling plants can be rewarding. You can grow decorative plants, herbs, or seedlings and sell them to gardening enthusiasts or homeowners.Fresh juices are in demand for their health benefits. You can start a small juice production business, selling to individuals, stores, or restaurants.T-shirts with custom graphics are popular within Africa. With a printing setup, you can produce unique designs for different occasions or even start a fashion brand.Organic farming is becoming more popular as people become more health-conscious. Growing organic produce can give you a competitive edge in the agriculture market.Snail farming is relatively low-maintenance, and snails are highly nutritious and in demand. This is a suitable business if you have limited space.As cycling grows in popularity, bicycle repair services are needed. You can start a small shop and offer repairs, tune-ups, and maintenance services.Businesses often need bookkeepers to manage finances, and virtual bookkeeping allows you to work remotely. Offering this service can attract small business owners who need financial help.Handcrafted jewelry is always in demand, and you can create unique pieces with affordable materials. Selling through social media or local markets can help you reach customers.Opening a photography studio is profitable, especially if you cater to families, events, and corporate clients. Quality photography equipment and a well-designed studio can attract clients.A printing press is useful for producing business cards, flyers, and posters. With a focus on quality and timely service, you can build a client base of local businesses.Rice is a staple food, and theres always demand. With the right land and farming practices, rice farming can yield significant profits.Read Also: Top 100 Business Ideas in Guinea This YearIce blocks are essential in Nigeria, particularly in regions without consistent electricity. Starting an ice block production business involves freezing large quantities of water and selling blocks to vendors, shops, and individuals to keep their products cold.If youre fluent in multiple languages, freelance translation is a viable business. You can offer translation services for websites, legal documents, and even movies. Many companies need translators to reach a wider audience, especially if theyre expanding internationally.Opening an online store allows you to reach a broad audience without a physical storefront. You can sell products such as clothing, electronics, or locally sourced items. With platforms like Shopify, WooCommerce, and social media marketplaces, setting up an online store has become easier.Experienced virtual assistants can start a coaching business to train others in becoming VAs. Offer courses on essential skills like scheduling, data entry, and email management, helping others break into the industry.A mobile or stationary vehicle maintenance service is always in demand, especially in urban areas. Services like oil changes, tire checks, and general maintenance can help vehicle owners keep their cars in good shape.If youre fluent in English or another language, consider offering tutoring services. With many people eager to improve their language skills, especially for professional or academic purposes, language tutoring can be a profitable business.Food processing involves packaging and selling locally grown foods like nuts, cassava, and palm oil. You can brand and market these products to local markets or even export them internationally.E-commerce stores often need help with warehousing, packaging, and shipping products. Offering fulfillment services for small online stores helps them manage logistics, providing a valuable service for businesses without in-house capabilities.Many small businesses need bookkeeping services but cant afford full-time staff. With online bookkeeping, you can manage finances for multiple clients remotely, helping them track expenses, profits, and taxes.If youre skilled in crafts, you can make and sell items like jewelry, pottery, or home decor. Platforms like Etsy allow you to reach international customers, while local markets are also great places to sell unique, handmade items.Participating in online surveys can be a simple side business. Some websites pay participants for sharing their opinions, making this a low-commitment way to earn extra money.If youre knowledgeable in a specific area, consider writing and selling eBooks. Topics could include personal finance, health tips, or business advice. Ebooks are cost-effective to produce and can reach a wide audience online.Creating polished resumes and CVs is a valuable service, especially for job seekers. If you have a talent for writing, you can help clients highlight their skills effectively, improving their chances of getting hired.Some busy professionals or elderly individuals need help shopping for groceries, clothes, or gifts. As a personal shopper, you can assist them by purchasing items on their behalf, offering convenience and time-saving services.Selling used cars can be a lucrative business, where demand for affordable vehicles is high. By sourcing reliable vehicles, marketing them effectively, and offering after-sales services, you can build a successful dealership.Setting up a food kiosk in a high-traffic area can attract commuters, students, and workers. Offering popular foods like roasted corn, plantain, or snacks can be a profitable, low-investment venture.With environmental issues gaining more attention, recycling businesses are becoming viable. You can collect, sort, and sell recyclable materials such as plastics, metals, and paper to larger recycling companies.As households and small businesses rely on gas for cooking, refilling services are in demand. Opening a gas refill station can serve local communities, providing convenience and saving customers travel time.Plumbers are essential for maintaining residential and commercial buildings. By offering reliable plumbing repair and installation services, you can build a client base, particularly in urban areas where maintenance is frequent.With the rise of e-commerce, courier services are needed to deliver packages. Offering timely, safe delivery for online stores and individuals can make this a profitable business.An auto repair shop is ideal for those with mechanical skills. Offering repairs for common issues and maintenance services can attract car owners, especially in busy areas with high vehicle use.If youre a skilled cook, teaching others can be a fulfilling business. You can offer classes in popular Nigerian dishes, healthy cooking, or baking, catering to food enthusiasts and beginners.With the demand for unique, handmade furniture, a custom furniture business can be highly profitable. By crafting one-of-a-kind items like tables, chairs, and shelves, you can cater to both residential and corporate clients.If youre an experienced tailor, opening a tailoring school can attract students interested in learning sewing and design. You can offer courses in pattern-making, fabric cutting, and garment assembly.If youre a certified fitness trainer, online coaching allows you to work with clients remotely. You can create workout plans, offer one-on-one coaching, or even develop a subscription-based model for group fitness classes.Handmade soaps with natural ingredients have a loyal customer base. Starting a soap production business allows you to create unique products, especially if you target a niche like organic or herbal soaps.Projectors are often needed for events, meetings, or entertainment. By renting out projectors, screens, and sound systems, you can serve individuals and businesses needing equipment temporarily.Starting a web hosting business can cater to small businesses and individuals who need reliable hosting. By providing quality service, you can grow a client base in Nigerias expanding digital economy.With a diverse linguistic landscape, translation services are in demand. If youre fluent in multiple languages, you can offer translations for documents, websites, and even videos.Setting up a car wash, particularly in busy areas, can be a profitable business. Offering both quick washes and premium services like detailing can attract a steady flow of customers.Ride-hailing services like Uber and Bolt allow you to earn by driving part-time or full-time. If you own a car that meets the requirements, this business offers flexibility and can provide a steady income.Search Engine Optimization (SEO) is crucial for online visibility. By offering SEO services to businesses, you can help them improve their rankings on search engines, making it a valuable skill in digital marketing.Top 100 Business Ideas in Zambia This YearAn ice cream shop is a popular choice, especially in warm climates. You can create unique flavors and offer seating to create a welcoming environment for customers, especially in areas with high foot traffic.As families seek care for elderly relatives, home care services are growing in demand. Providing companionship, assistance with daily tasks, and medical support can build a trusted reputation in the community.For those skilled in gardening and design, landscaping services are a profitable option. By helping homeowners create beautiful outdoor spaces, you can cater to clients who value well-maintained gardens and lawns.With the growing interest in eco-friendly transportation, bicycle rentals are a viable business, especially in cities with recreational spaces or tourism. Renting bikes by the hour or day can attract both locals and tourists.Selling fresh fruits and vegetables is a straightforward business with consistent demand. You can set up a stall in high-traffic areas, offering locally sourced produce to attract health-conscious customers.Selling homemade or specialty candles, particularly with unique scents, can attract a niche market. From scented candles to decorative ones, you can create a range of products to suit different occasions.Renting storage units to individuals and businesses can be profitable, especially in urban areas where space is limited. Many people and companies need storage for items they dont use daily.With a strong understanding of various careers and job markets, career counseling helps students and job seekers make informed decisions. You can offer guidance on education paths, skill-building, and job searches.Home tutoring offers personalized education, catering to students who need extra help. You can specialize in subjects like math, science, or language, depending on your expertise.Desktop publishing is ideal for creating business cards, brochures, and newsletters. You can offer design and print services, helping small businesses create branded materials affordably.Data analysis consulting is in high demand as businesses seek data-driven decisions. If you have expertise in data science, you can help companies interpret data to improve performance and efficiency.Pet boarding services cater to pet owners who need a safe place for their animals while they travel. Offering a comfortable, pet-friendly environment can build a strong client base.Read Also: Top 6 Investment Opportunities in Zambia This YearWith the increasing focus on health and fitness, selling fitness gear presents a lucrative opportunity. This business involves sourcing and selling items such as gym equipment, yoga mats, resistance bands, and sports apparel.You can operate an online store, set up a physical retail location, or sell through local markets. Engaging with fitness communities on social media can help build brand awareness and drive sales, especially if you offer promotions or bundles.As businesses continue to adopt new technologies, the demand for software consultancy services is on the rise. If you have a background in IT or software development, you can help companies select, implement, and optimize software solutions tailored to their needs.This could involve offering advice on the best software for specific tasks, training staff on new systems, or providing ongoing technical support. Establishing a reputation for expertise and reliability can lead to recurring contracts and referrals.The popularity of comic books and graphic novels is growing, making a comic bookstore a promising venture. You can offer a wide selection of local and international comics, merchandise, and collectibles.Creating a welcoming space for comic enthusiasts to gather can enhance customer loyalty. Hosting events such as comic book launches, signing sessions, or themed nights can also attract more visitors and build a community around your store.Participating in online surveys can be a simple way to earn extra income. Various companies pay for consumer feedback on products and services, and you can register with multiple survey platforms to maximize your earnings.While this may not replace a full-time income, it provides a flexible and low-effort opportunity to make money in your spare time. Sharing your experiences on social media can also attract more respondents to survey platforms.If you have expertise in a particular area or a unique perspective on a topic, writing eBooks can be a rewarding business. You can create guides on anything from personal development to cooking, travel tips, or financial advice.Once completed, eBooks can be sold through platforms like Amazon Kindle, your own website, or social media. This venture allows you to generate passive income as eBooks can be sold repeatedly without the need for restocking physical inventory.Many small businesses struggle with financial management, presenting an opportunity for bookkeeping and accounting services. If you have a background in finance, you can offer services ranging from basic bookkeeping to comprehensive accounting solutions.This includes managing invoices, payroll, tax preparation, and financial reporting. Building trust with clients through accuracy and reliability can lead to long-term partnerships, ensuring a steady stream of income.Comment and follow us on social media for more tips: Are you looking for the best business opportunities in Zambia? If you are a young graduate, a retrenched worker, or a diaspora member contemplating investing back home, then Zambia has exciting prospects. With the right idea and approach, you can establish a lucrative business even with a limited budget. In this guide, we will look at viable business ideas in Zambia, categorized to suit different budgets and interests. Why Start a New Business in Zambia?Zambia is a land of opportunity, with a growing economy and a young, dynamic population. It is a landlocked country in Southern Africa. The capital of the country is Lusaka. Also, it is the largest city in the country. From low-cost ventures to manufacturing and online businesses, Zambia offers endless possibilities for aspiring entrepreneurs. Zambia is showing strong signs of economic recovery. In 2024, the country recorded a GDP growth of over 4.2%, driven by agriculture, construction, and mining. With a growing population, improved infrastructure, and government support for SMEs, this is a great time to explore business ideas in Zambia.Business Ideas in Zambia with K500 K1000If you have a small budget, dont worry. There are plenty of business ideas you can start with just K1000. Here are 10 great options: 1. Mobile Airtime and Data SalesSelling airtime and data bundles is a simple and profitable business. All you need is a smartphone and a small amount of capital to buy airtime in bulk. You can sell to friends, family, and neighbors, or even set up a small stall in a busy area.Cost: K1000 for initial airtime stock.Income Potential: K200-K500 profit per week.2. Vegetable and Fruit VendingFresh produce is always in demand. With K1000, you can buy vegetables and fruits from local farmers and sell them in your community. Look for high-demand items like tomatoes, onions, and bananas to maximize profits.Cost: K1000 for initial stock.Income Potential: K300-K600 profit per week.3. Second-Hand Clothing SalesSecond-hand clothes, also known assalaula, are popular in Zambia. With K1000, you can buy a few bales of used clothes and sell them at a profit. This business works well in markets and busy streets.Cost: K1000 for initial stock.Income Potential: K400-K700 profit per week.4. Snack VendingSelling snacks like chips, biscuits, and candies is a great way to make money. You can start with a small inventory and sell at schools, bus stations, or offices.Cost: K1000 for initial stock.Income Potential: K200-K500 profit per week.Read:Best Food Truck Business Ideas5. Egg VendingEggs are a staple in many households. With K1000, you can buy a tray of eggs and sell them at a profit. This business requires minimal effort and has a steady demand.Cost: K1000 for initial stock.Income Potential: K300-K600 profit per week.6. Popcorn SellingPopcorn is a cheap and popular snack. With K1000, you can buy maize, oil, and salt to start your own popcorn business. Sell at events, markets, or outside schools.Cost: K1000 for initial stock.Income Potential: K200-K500 profit per week.7. Homemade Cleaning ProductsYou can make cleaning products like liquid soap or detergent at home with basic ingredients. With K1000, you can buy the materials and start selling to your community.Cost: K1000 for initial materials.Income Potential: K300-K600 profit per week.8. Mobile Phone AccessoriesSelling phone accessories like chargers, earphones, and cases is a low-cost business. With K1000, you can buy a small inventory and sell at busy locations.Cost: K1000 for initial stock.Income Potential: K200-K500 profit per week.9. Water BottlingClean drinking water is always in demand. With K1000, you can start a small water bottling business. Buy empty bottles and fill them with purified water to sell in your community.Cost: K1000 for initial materials.Income Potential: K300-K600 profit per week.10. Handmade Paper JewelryIf youre creative, make and sell handmade paper jewelry. With K1000, you can buy materials to create unique pieces.Cost: K1000 for initial materials.Income Potential: K200-K500 profit per week.Manufacturing Business Ideas in ZambiaIf youre looking for a larger-scale business, consider these manufacturing ideas:11. Soap MakingSoap is a basic necessity, and making it at home or in a small factory can be very profitable. You can start with simple ingredients and expand as your business grows.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.12. Bread BakingBread is a daily staple in Zambia. Starting a small bakery can be a great business idea. You can sell to local shops, schools, and households.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.13. Plastic RecyclingPlastic waste is a growing problem in Zambia. Starting a plastic recycling business can help the environment while generating income. You can recycle plastic into useful products like bins, chairs, and tables.Cost: K10,000-K20,000 for initial setup.Income Potential: K5000-K10,000 profit per month.14. Maize MillingMaize is a staple food in Zambia. Starting a maize milling business can be very profitable, especially in rural areas where people need their maize ground into mealie meal.Cost: K10,000-K20,000 for initial setup.Income Potential: K5000-K10,000 profit per month.15. Candle MakingCandles are used in homes, churches, and during power outages. With a small investment, you can start a candle-making business.Cost: K2000-K5000 for initial setup.Income Potential: K1000-K3000 profit per month.16. Brick MakingConstruction is booming in Zambia, and bricks are always in demand. Starting a brick-making business can be very profitable.Cost: K10,000-K20,000 for initial setup.Income Potential: K5000-K10,000 profit per month.17. Furniture MakingIf you have carpentry skills, start a furniture-making business. You can make chairs, tables, and beds for local customers.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.18. Clothing ManufacturingIf you have sewing skills, start a small clothing manufacturing business. You can make school uniforms, dresses, and other garments.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.19. Paper Bag MakingWith the ban on plastic bags, paper bags are in high demand. Starting a paper bag-making business can be very profitable.Cost: K2000-K5000 for initial setup.Income Potential: K1000-K3000 profit per month.20. Snack ProductionYou can start a small-scale snack production business, making items like chips, biscuits, and cookies. Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.Home-Based Business Ideas in ZambiaIf you prefer working from home, here are great ideas:21. Tailoring and Fashion DesignIf you have sewing skills, you can start a tailoring business from home. Make clothes, uniforms, or even curtains for clients in your community.Cost: K1000-K3000 for initial setup.Income Potential: K1000-K3000 profit per month.22. Catering ServicesIf you love cooking, start a catering business from home. Offer your services for events like weddings, parties, and meetings.Cost: K2000-K5000 for initial setup.Income Potential: K2000-K5000 profit per month.23. Online TutoringIf youre good at a subject, offer online tutoring services. You can teach students via Zoom or Skype and earn money from the comfort of your home.Cost: K500-K1000 for initial setup.Income Potential: K1000-K3000 profit per month.24. Handmade CraftsIf youre creative, make and sell handmade crafts like jewelry, baskets, or decorations. You can sell online or at local markets.Cost: K500-K1000 for initial materials.Income Potential: K500-K2000 profit per month.25. BakingIf you love baking, start a home-based bakery. Sell cakes, cookies, and bread to your community.Cost: K1000-K3000 for initial setup.Income Potential: K1000-K3000 profit per month.26. Soap MakingYou can make and sell soap from home. This is a low-cost business with high demand.Cost: K500-K1000 for initial materials.Income Potential: K500-K2000 profit per month.27. Freelance WritingIf you have writing skills, offer freelance writing services online. You can write articles, blogs, or content for businesses.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.28. Graphic DesignIf youre good at design, offer graphic design services online. You can create logos, posters, and social media content for clients.Cost: K0 (if you already have a computer and design software).Income Potential: K1000-K5000 profit per month.29. Online StoreStart an online store selling products like clothes, accessories, or handmade items. You can use platforms like Facebook or Instagram to reach customers.Cost: K500-K1000 for initial stock.Income Potential: K1000-K3000 profit per month.30. Virtual AssistantOffer virtual assistant services to businesses or entrepreneurs. Tasks can include managing emails, scheduling appointments, and social media management.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.Online Business Ideas in ZambiaThe Internet offers endless opportunities for entrepreneurs. Here are the best online business ideas:31. Freelance Writing or Graphic DesignIf you have writing or design skills, offer your services online. Platforms like Upwork and Fiverr can help you find clients.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.32. DropshippingStart an online store without holding inventory. Partner with suppliers who ship products directly to your customers. This is a low-risk business with high potential.Cost: K500-K1000 for initial setup.Income Potential: K1000-K5000 profit per month.33. Social Media ManagementMany businesses need help managing their social media accounts. If youre good at creating content and engaging audiences, this could be a great business for you.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.34. Online CoursesIf youre an expert in a particular field, create and sell online courses. Platforms like Udemy and Teachable make it easy to reach a global audience.Cost: K500-K1000 for initial setup.Income Potential: K1000-K5000 profit per month.35. BloggingStart a blog on a topic youre passionate about. You can earn money through ads, sponsorships, and affiliate marketing.Cost: K500-K1000 for initial setup.Income Potential: K1000-K5000 profit per month.36. YouTube ChannelCreate a YouTube channel and upload videos on topics youre passionate about. You can earn money through ads and sponsorships.Cost: K0 (if you already have a smartphone or camera).Income Potential: K1000-K5000 profit per month.37. Affiliate MarketingPromote products online and earn a commission for every sale. You can use social media or a blog to reach your audience.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.38. E-commerce StoreStart an e-commerce business selling products like clothes, accessories, or handmade items. You can use platforms like Facebook or Instagram to reach customers.Cost: K500-K1000 for initial stock.Income Potential: K1000-K5000 profit per month.39. Digital Marketing ServicesOffer digital marketing services like SEO, PPC, and content marketing to businesses. This is a high-demand field with great earning potential.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.40. Online TutoringIf youre good at a subject, offer online tutoring services. You can teach students via Zoom or Skype and earn money from the comfort of your home.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.Final ThoughtsZambia is full of opportunities for entrepreneurs. Whether you have a K500 or K1000, want to work from home, or dream of starting a manufacturing business, theres something for everyone. The key is to choose an idea that matches your skills, interests, and budget.Frequently Asked QuestionsWhat can I sell in Zambia?The 10 best-selling products in Zambia at present are the following:Mobile Phones.CosmeticsComputers and Accessories.BooksEducational Materials.Clothing and Fashion Accessories.Tobacco and Alcohol.Building Materials.Skincare Products.Electrical Appliances.What are the best cities to start a business in Zambia?Some of the best business-friendly places and cities

in Zambia are as follows:Lusaka.Ndola.Kitwe.Chingola.KabweMufulira.Luanshya.Livingstone.How do I start a business in Zambia?Any foreign investor can incorporate a sole director company in Zambia. One can register a fully owned local company here in this country even without having any Zambian shareholders. The most common form of registering a local firm in Zambia is a limited liability company.Here are the steps to start a business in Zambia;Find a Business NameThe declaration of compliance (Companies Form 11) must be signed by a Commissioner of Oaths.Obtain a tax ID number.Register for Social Security.Pay Business LevyRegister for VAT.Open a Business Bank AccountIn addition, check with local competent authorities and find out the specific licenses and permits that are required to run your selected business in the desired locality in Zambia.Final ThoughtsZambia is a country with great potential for small business owners. With a good business idea, even a modest investment can expand into a viable source of income. Be sure to focus on finding local solutions, beginning small, and leveraging digital tools to amplify your business. Editorial Team at 99BusinessIdeas is a team of experts led by Rupak Chakrabarty with over 25 years of experience in starting and running small businesses. Started in 2010, 99BusinessIdeas is now one of the largest free small business resources in the industry. Are you looking for the best business opportunities in Zambia? If you are a young graduate, a retrenched worker, or a diaspora member contemplating investing back home, then Zambia has exciting prospects. With the right idea and approach, you can establish a lucrative business even with a limited budget. In this guide, we will look at viable business ideas in Zambia, categorized to suit different budgets and interests. Why Start a New Business in Zambia?Zambia is a land of opportunity, with a growing economy and a young, dynamic population. It is a landlocked country in Southern Africa. The capital of the country is Lusaka. Also, it is the largest city in the country. From low-cost ventures to manufacturing and online businesses, Zambia offers endless possibilities for aspiring entrepreneurs. Zambia is showing strong signs of economic recovery. In 2024, the country recorded a GDP growth of over 4.2%, driven by agriculture, construction, and mining. With a growing population, improved infrastructure, and government support for SMEs, this is a great time to explore business ideas in Zambia.Business Ideas in Zambia with K500 K1000If you have a small budget, dont worry. There are plenty of business ideas you can start with just K1000. Here are 10 great options: 1. Mobile Airtime and Data SalesSelling airtime and data bundles is a simple and profitable business. All you need is a smartphone and a small amount of capital to buy airtime in bulk. You can sell to friends, family, and neighbors, or even set up a small stall in a busy area.Cost: K1000 for initial airtime stock.Income Potential: K200-K500 profit per week.2. Vegetable and Fruit VendingFresh produce is always in demand. With K1000, you can buy vegetables and fruits from local farmers and sell them in your community. Look for high-demand items like tomatoes, onions, and bananas to maximize profits.Cost: K1000 for initial stock.Income Potential: K300-K600 profit per week.3. Second-Hand Clothing SalesSecond-hand clothes, also known assalaula, are popular in Zambia. With K1000, you can buy a few bales of used clothes and sell them at a profit. This business works well in markets and busy streets.Cost: K1000 for initial stock.Income Potential: K400-K700 profit per week.4. Snack VendingSelling snacks like chips, biscuits, and candies is a great way to make money. You can start with a small inventory and sell at schools, bus stations, or offices.Cost: K1000 for initial stock.Income Potential: K200-K500 profit per week.Read:Best Food Truck Business Ideas5. Egg VendingEggs are a staple in many households. With K1000, you can buy a tray of eggs and sell them at a profit. This business requires minimal effort and has a steady demand.Cost: K1000 for initial stock.Income Potential: K300-K600 profit per week.6. Popcorn SellingPopcorn is a cheap and popular snack. With K1000, you can buy maize, oil, and salt to start your own popcorn business. Sell at events, markets, or outside schools.Cost: K1000 for initial stock.Income Potential: K200-K500 profit per week.7. Homemade Cleaning ProductsYou can make cleaning products like liquid soap or detergent at home with basic ingredients. With K1000, you can buy the materials and start selling to your community.Cost: K1000 for initial materials.Income Potential: K300-K600 profit per week.8. Mobile Phone AccessoriesSelling phone accessories like chargers, earphones, and cases is a low-cost business. With K1000, you can buy a small inventory and sell at busy locations.Cost: K1000 for initial stock.Income Potential: K200-K500 profit per week.9. Water BottlingClean drinking water is always in demand. With K1000, you can start a small water bottling business. Buy empty bottles and fill them with purified water to sell in your community.Cost: K1000 for initial materials.Income Potential: K300-K600 profit per week.10. Handmade Paper JewelryIf youre creative, make and sell handmade paper jewelry. With K1000, you can buy materials to create unique pieces.Cost: K1000 for initial materials.Income Potential: K200-K500 profit per week.Manufacturing Business Ideas in ZambiaIf youre looking for a larger-scale business, consider these manufacturing ideas:11. Soap MakingSoap is a basic necessity, and making it at home or in a small factory can be very profitable. You can start with simple ingredients and expand as your business grows.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.12. Bread BakingBread is a daily staple in Zambia. Starting a small bakery can be a great business idea. You can sell to local shops, schools, and households.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.13. Plastic RecyclingPlastic waste is a growing problem in Zambia. Starting a plastic recycling business can help the environment while generating income. You can recycle plastic into useful products like bins, chairs, and tables.Cost: K10,000-K20,000 for initial setup.Income Potential: K5000-K10,000 profit per month.14. Maize MillingMaize is a staple food in Zambia. Starting a maize milling business can be very profitable, especially in rural areas where people need their maize ground into mealie meal.Cost: K10,000-K20,000 for initial setup.Income Potential: K5000-K10,000 profit per month.15. Candle MakingCandles are used in homes, churches, and during power outages. With a small investment, you can start a candle-making business.Cost: K2000-K5000 for initial setup.Income Potential: K1000-K3000 profit per month.16. Brick MakingConstruction is booming in Zambia, and bricks are always in demand. Starting a brick-making business can be very profitable.Cost: K10,000-K20,000 for initial setup.Income Potential: K5000-K10,000 profit per month.17. Furniture MakingIf you have carpentry skills, start a furniture-making business. You can make chairs, tables, and beds for local customers.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.18. Clothing ManufacturingIf you have sewing skills, start a small clothing manufacturing business. You can make school uniforms, dresses, and other garments.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.19. Paper Bag MakingWith the ban on plastic bags, paper bags are in high demand. Starting a paper bag-making business can be very profitable.Cost: K2000-K5000 for initial setup.Income Potential: K1000-K3000 profit per month.20. Snack ProductionYou can start a small-scale snack production business, making items like chips, biscuits, and cookies. Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.Home-Based Business Ideas in ZambiaIf you prefer working from home, here are great ideas:21. Tailoring and Fashion DesignIf you have sewing skills, you can start a tailoring business from home. Make clothes, uniforms, or even curtains for clients in your community.Cost: K1000-K3000 for initial setup.Income Potential: K1000-K3000 profit per month.22. Catering ServicesIf you love cooking, start a catering business from home. Offer your services for events like weddings, parties, and meetings.Cost: K2000-K5000 for initial setup.Income Potential: K2000-K5000 profit per month.23. Online TutoringIf youre good at a subject, offer online tutoring services. You can teach students via Zoom or Skype and earn money from the comfort of your home.Cost: K500-K1000 for initial setup.Income Potential: K1000-K3000 profit per month.24. Handmade CraftsIf youre creative, make and sell handmade crafts like jewelry, baskets, or decorations. You can sell online or at local markets.Cost: K500-K1000 for initial materials.Income Potential: K500-K2000 profit per month.25. BakingIf you love baking, start a home-based bakery. Sell cakes, cookies, and bread to your community.Cost: K1000-K3000 for initial setup.Income Potential: K1000-K3000 profit per month.26. Soap MakingYou can make and sell soap from home. This is a low-cost business with high demand.Cost: K500-K1000 for initial materials.Income Potential: K500-K2000 profit per month.27. Freelance WritingIf you have writing skills, offer freelance writing services online. You can write articles, blogs, or content for businesses.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.28. Graphic DesignIf youre good at design, offer graphic design services online. You can create logos, posters, and social media content for clients.Cost: K0 (if you already have a computer and design software).Income Potential: K1000-K5000 profit per month.29. Online StoreStart an online store selling products like clothes, accessories, or handmade items. You can use platforms like Facebook or Instagram to reach customers.Cost: K500-K1000 for initial stock.Income Potential: K1000-K3000 profit per month.30. Virtual AssistantOffer virtual assistant services to businesses or entrepreneurs. Tasks can include managing emails, scheduling appointments, and social media management.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.Online Business Ideas in ZambiaThe Internet offers endless opportunities for entrepreneurs. Here are the best online business ideas:31. Freelance Writing or Graphic DesignIf you have writing or design skills, offer your services online. Platforms like Upwork and Fiverr can help you find clients.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.32. DropshippingStart an online store without holding inventory. Partner with suppliers who ship products directly to your customers. This is a low-risk business with high potential.Cost: K500-K1000 for initial setup.Income Potential: K1000-K5000 profit per month.33. Social Media ManagementMany businesses need help managing their social media accounts. If youre good at creating content and engaging audiences, this could be a great business for you.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.34. Online CoursesIf youre an expert in a particular field, create and sell online courses. Platforms like Udemy and Teachable make it easy to reach a global audience.Cost: K500-K1000 for initial setup.Income Potential: K1000-K5000 profit per month.35. BloggingStart a blog on a topic youre passionate about. You can earn money through ads, sponsorships, and affiliate marketing.Cost: K500-K1000 for initial setup.Income Potential: K1000-K5000 profit per month.36. YouTube ChannelCreate a YouTube channel and upload videos on topics youre passionate about. You can earn money through ads and sponsorships.Cost: K0 (if you already have a smartphone or camera).Income Potential: K1000-K5000 profit per month.37. Affiliate MarketingPromote products online and earn a commission for every sale. You can use social media or a blog to reach your audience.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.38. E-commerce StoreStart an e-commerce business selling products like clothes, accessories, or handmade items. You can use platforms like Facebook or Instagram to reach customers.Cost: K500-K1000 for initial stock.Income Potential: K1000-K5000 profit per month.39. Digital Marketing ServicesOffer digital marketing services like SEO, PPC, and content marketing to businesses. This is a high-demand field with great earning potential.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.40. Online TutoringIf youre good at a subject, offer online tutoring services. You can teach students via Zoom or Skype and earn money from the comfort of your home.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.Final ThoughtsZambia is full of opportunities for entrepreneurs. Whether you have a K500 or K1000, want to work from home, or dream of starting a manufacturing business, theres something for everyone. The key is to choose an idea that matches your skills, interests, and budget.Frequently Asked QuestionsWhat can I sell in Zambia?The 10 best-selling products in Zambia at present are the following:Mobile Phones.CosmeticsComputers and Accessories.BooksEducational Materials.Clothing and Fashion Accessories.Tobacco and Alcohol.Building Materials.Skincare Products.Electrical Appliances.What are the best cities to start a business in Zambia?Some of the best business-friendly places and cities in Zambia are as follows:Lusaka.Ndola.Kitwe.Chingola.KabweMufulira.Luanshya.Livingstone.How do I start a business in Zambia?Any foreign investor can incorporate a sole director company in Zambia. One can register a fully owned local company here in this country even without having any Zambian shareholders. The most common form of registering a local firm in Zambia is a limited liability company.Here are the steps to start a business in Zambia;Find a Business NameThe declaration of compliance (Companies Form 11) must be signed by a Commissioner of Oaths.Obtain a tax ID number.Register for Social Security.Pay Business LevyRegister for VAT.Open a Business Bank AccountIn addition, check with local competent authorities and find out the specific licenses and permits that are required to run your selected business in the desired locality in Zambia.Final ThoughtsZambia is a country with great potential for small business owners. With a good business idea, even a modest investment can expand into a viable source of income. Be sure to focus on finding local solutions, beginning small, and leveraging digital tools to amplify your business. Editorial Team at 99BusinessIdeas is a team of experts led by Rupak Chakrabarty with over 25 years of experience in starting and running small businesses. Started in 2010, 99BusinessIdeas is now one of the largest free small business resources in the industry. Are you looking for the best business opportunities in Zambia? If you are a young graduate, a retrenched worker, or a diaspora member contemplating investing back home, then Zambia has exciting prospects. With the right idea and approach, you can establish a lucrative business even with a limited budget. In this guide, we will look at viable business ideas in Zambia, categorized to suit different budgets and interests. Why Start a New Business in Zambia?Zambia is a land of opportunity, with a growing economy and a young, dynamic population. It is a landlocked country in Southern Africa. The capital of the country is Lusaka. Also, it is the largest city in the country. From low-cost ventures to manufacturing and online businesses, Zambia offers endless possibilities for aspiring entrepreneurs. Zambia is showing strong signs of economic recovery. In 2024, the country recorded a GDP growth of over 4.2%, driven by agriculture, construction, and mining. With a growing population, improved infrastructure, and government support for SMEs, this is a great time to explore business ideas in Zambia.Business Ideas in Zambia with K500 K1000If you have a small budget, dont worry. There are plenty of business ideas you can start with just K1000. Here are 10 great options: 1. Mobile Airtime and Data SalesSelling airtime and data bundles is a simple and profitable business. All you need is a smartphone and a small amount of capital to buy airtime in bulk. You can sell to friends, family, and neighbors, or even set up a small stall in a busy area.Cost: K1000 for initial airtime stock.Income Potential: K200-K500 profit per week.2. Vegetable and Fruit VendingFresh produce is always in demand. With K1000, you can buy vegetables and fruits from local farmers and sell them in your community. Look for high-demand items like tomatoes, onions, and bananas to maximize profits.Cost: K1000 for initial stock.Income Potential: K300-K600 profit per week.3. Second-Hand Clothing SalesSecond-hand clothes, also known assalaula, are popular in Zambia. With K1000, you can buy a few bales of used clothes and sell them at a profit. This business works well in markets and busy streets.Cost: K1000 for initial stock.Income Potential: K400-K700 profit per week.4. Snack VendingSelling snacks like chips, biscuits, and candies is a great way to make money. You can start with a small inventory and sell at schools, bus stations, or offices.Cost: K1000 for initial stock.Income Potential: K200-K500 profit per week.Read:Best Food Truck Business Ideas5. Egg VendingEggs are a staple in many households. With K1000, you can buy a tray of eggs and sell them at a profit. This business requires minimal effort and has a steady demand.Cost: K1000 for initial stock.Income Potential: K300-K600 profit per week.6. Popcorn SellingPopcorn is a cheap and popular snack. With K1000, you can buy maize, oil, and salt to start your own popcorn business. Sell at events, markets, or outside schools.Cost: K1000 for initial stock.Income Potential: K200-K500 profit per week.7. Homemade Cleaning ProductsYou can make cleaning products like liquid soap or detergent at home with basic ingredients. With K1000, you can buy the materials and start selling to your community.Cost: K1000 for initial materials.Income Potential: K300-K600 profit per week.8. Mobile Phone AccessoriesSelling phone accessories like chargers, earphones, and cases is a low-cost business. With K1000, you can buy a small inventory and sell at busy locations.Cost: K1000 for initial stock.Income Potential: K200-K500 profit per week.9. Water BottlingClean drinking water is always in demand. With K1000, you can start a small water bottling business. Buy empty bottles and fill them with purified water to sell in your community.Cost: K1000 for initial materials.Income Potential: K300-K600 profit per week.10. Handmade Paper JewelryIf youre creative, make and sell handmade paper jewelry. With K1000, you can buy materials to create unique pieces.Cost: K1000 for initial materials.Income Potential: K200-K500 profit per week.Manufacturing Business Ideas in ZambiaIf youre looking for a larger-scale business, consider these manufacturing ideas:11. Soap MakingSoap is a basic necessity, and making it at home or in a small factory can be very profitable. You can start with simple ingredients and expand as your business grows.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.12. Bread BakingBread is a daily staple in Zambia. Starting a small bakery can be a great business idea. You can sell to local shops, schools, and households.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.13. Plastic RecyclingPlastic waste is a growing problem in Zambia. Starting a plastic recycling business can help the environment while generating income. You can recycle plastic into useful products like bins, chairs, and tables.Cost: K10,000-K20,000 for initial setup.Income Potential: K5000-K10,000 profit per month.14. Maize MillingMaize is a staple food in Zambia. Starting a maize milling business can be very profitable, especially in rural areas where people need their maize ground into mealie meal.Cost: K10,000-K20,000 for initial setup.Income Potential: K5000-K10,000 profit per month.15. Candle MakingCandles are used in homes, churches, and during power outages. With a small investment, you can start a candle-making business.Cost: K2000-K5000 for initial setup.Income Potential: K1000-K3000 profit per month.16. Brick MakingConstruction is booming in Zambia, and bricks are always in demand. Starting a brick-making business can be very profitable.Cost: K10,000-K20,000 for initial setup.Income Potential: K5000-K10,000 profit per month.17. Furniture MakingIf you have carpentry skills, start a furniture-making business. You can make chairs, tables, and beds for local customers.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.18. Clothing ManufacturingIf you have sewing skills, start a small clothing manufacturing business. You can make school uniforms, dresses, and other garments.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.19. Paper Bag MakingWith the ban on plastic bags, paper bags are in high demand. Starting a paper bag-making business can be very profitable.Cost: K2000-K5000 for initial setup.Income Potential: K1000-K3000 profit per month.20. Snack ProductionYou can start a small-scale snack production business, making items like chips, biscuits, and cookies. Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.Home-Based Business Ideas in ZambiaIf you prefer working from home, here are great ideas:21. Tailoring and Fashion DesignIf you have sewing skills, you can start a tailoring business from home. Make clothes, uniforms, or even curtains for clients in your community.Cost: K1000-K3000 for initial setup.Income Potential: K1000-K3000 profit per month.22. Catering ServicesIf you love cooking, start a catering business from home. Offer your services for events like weddings, parties, and meetings.Cost: K2000-K5000 for initial setup.Income Potential: K2000-K5000 profit per month.23. Online TutoringIf youre good at a subject, offer online tutoring services. You can teach students via Zoom or Skype and earn money from the comfort of your home.Cost: K500-K1000 for initial setup.Income Potential: K1000-K3000 profit per month.24. Handmade CraftsIf youre creative, make and sell handmade crafts like jewelry, baskets, or decorations. You can sell online or at local markets.Cost: K500-K1000 for initial materials.Income Potential: K500-K2000 profit per month.25. BakingIf you love baking, start a home-based bakery. Sell cakes, cookies, and bread to your community.Cost: K1000-K3000 for initial setup.Income Potential: K1000-K3000 profit per month.26. Soap MakingYou can make and sell soap from home. This is a low-cost business with high demand.Cost: K500-K1000 for initial materials.Income Potential: K500-K2000 profit per month.27. Freelance WritingIf you have writing skills, offer freelance writing services online. You can write articles, blogs, or content for businesses.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.28. Graphic DesignIf youre good at design, offer graphic design services online. You can create logos, posters, and social media content for clients.Cost: K0 (if you already have a computer and design software).Income Potential: K1000-K5000 profit per month.29. Online StoreStart an online store selling products like clothes, accessories, or handmade items. You can use platforms like Facebook or Instagram to reach customers.Cost: K500-K1000 for initial stock.Income Potential: K1000-K3000 profit per month.30. Virtual AssistantOffer virtual assistant services to businesses or entrepreneurs. Tasks can include managing emails, scheduling appointments, and social media management.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.Online Business Ideas in ZambiaThe Internet offers endless opportunities for entrepreneurs. Here are the best online business ideas:31. Freelance Writing or Graphic DesignIf you have writing or design skills, offer your services online. Platforms like Upwork and Fiverr can help you find clients.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.32. DropshippingStart an online store without holding inventory. Partner with suppliers who ship products directly to your customers. This is a low-risk business with high potential.Cost: K500-K1000 for initial setup.Income Potential: K1000-K5000 profit per month.33. Social Media ManagementMany businesses need help managing their social media accounts. If youre good at creating content and engaging audiences, this could be a great business for you.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.34. Online CoursesIf youre an expert in a particular field, create and sell online courses. Platforms like Udemy and Teachable make it easy to reach a global audience.Cost: K500-K1000 for initial setup.Income Potential: K1000-K5000 profit per month.35. BloggingStart a blog on a topic youre passionate about. You can earn money through ads, sponsorships, and affiliate marketing.Cost: K500-K1000 for initial setup.Income Potential: K1000-K5000 profit per month.36. YouTube ChannelCreate a YouTube channel and upload videos on topics youre passionate about. You can earn money through ads and sponsorships.Cost: K0 (if you already have a smartphone or camera).Income Potential: K1000-K5000 profit per month.37. Affiliate MarketingPromote products online and earn a commission for every sale. You can use social media or a blog to reach your audience.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.38. E-commerce StoreStart an e-commerce business selling products like clothes, accessories, or handmade items. You can use platforms like Facebook or Instagram to reach customers.Cost: K500-K1000 for initial stock.Income Potential: K1000-K5000 profit per month.39. Digital Marketing ServicesOffer digital marketing services like SEO, PPC, and content marketing to businesses. This is a high-demand field with great earning potential.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.40. Online TutoringIf youre good at a subject, offer online tutoring services. You can teach students via Zoom or Skype and earn money from the comfort of your home.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.Final ThoughtsZambia is full of opportunities for entrepreneurs. Whether you have a K500 or K1000, want to work from home, or dream of starting a manufacturing business, theres something for everyone. The key is to choose an idea that matches your skills, interests, and budget.Frequently Asked QuestionsWhat can I sell in Zambia?The 10 best-selling products in Zambia at present are the following:Mobile Phones.CosmeticsComputers and Accessories.BooksEducational Materials.Clothing and Fashion Accessories.Tobacco and Alcohol.Building Materials.Skincare Products.Electrical Appliances.What are the best cities to start a business in Zambia?Some of the best business-friendly places and cities in Zambia are as follows:Lusaka.Ndola.Kitwe.Chingola.KabweMufulira.Luanshya.Livingstone.How do I start a business in Zambia?Any foreign investor can incorporate a sole director company in Zambia. One can register a fully owned local company here in this country even without having any Zambian shareholders. The most common form of registering a local firm in Zambia is a limited liability company.Here are the steps to start a business in Zambia;Find a Business NameThe declaration of compliance (Companies Form 11) must be signed by a Commissioner of Oaths.Obtain a tax ID number.Register for Social Security.Pay Business LevyRegister for VAT.Open a Business Bank AccountIn addition, check with local competent authorities and find out the specific licenses and permits that are required to run your selected business in the desired locality in Zambia.Final ThoughtsZambia is a country with great potential for small business owners. With a good business idea, even a modest investment can expand into a viable source of income. Be sure to focus on finding local solutions, beginning small, and leveraging digital tools to amplify your business. Editorial Team at 99BusinessIdeas is a team of experts led by Rupak Chakrabarty with over 25 years of experience in starting and running small businesses. Started in 2010, 99BusinessIdeas is now one of the largest free small business resources in the industry. Are you looking for the best business opportunities in Zambia? If you are a young graduate, a retrenched worker, or a diaspora member contemplating investing back home, then Zambia has exciting prospects. With the right idea and approach, you can establish a lucrative business even with a limited budget. In this guide, we will look at viable business ideas in Zambia, categorized to suit different budgets and interests. Why Start a New Business in Zambia?Zambia is a land of opportunity, with a growing economy and a young, dynamic population. It is a landlocked country in Southern Africa. The capital of the country is Lusaka. Also, it is the largest city in the country. From low-cost ventures to manufacturing and online businesses, Zambia offers endless possibilities for aspiring entrepreneurs. Zambia is showing strong signs of economic recovery. In 2024, the country recorded a GDP growth of over 4.2%, driven by agriculture, construction, and mining. With a growing population, improved infrastructure, and government support for SMEs, this is a great time to explore business ideas in Zambia.Business Ideas in Zambia with K500 K1000If you have a small budget, dont worry. There are plenty of business ideas you can start with just K1000. Here are 10 great options: 1. Mobile Airtime and Data SalesSelling airtime and data bundles is a simple and profitable business. All you need is a smartphone and a small amount of capital to buy airtime in bulk. You can sell to friends, family, and neighbors, or even set up a small stall in a busy area.Cost: K1000 for initial airtime stock.Income Potential: K200-K500 profit per week.2. Vegetable and Fruit VendingFresh produce is always in demand. With K1000, you can buy vegetables and fruits from local farmers and sell them in your community. Look for high-demand items like tomatoes, onions, and bananas to maximize profits.Cost: K1000 for initial stock.Income Potential: K300-K600 profit per week.3. Second-Hand Clothing SalesSecond-hand clothes, also known assalaula, are popular in Zambia. With K1000, you can buy a few bales of used clothes and sell them at a profit. This business works well in markets and busy streets.Cost: K1000 for initial stock.Income Potential: K400-K700 profit per week.4. Snack VendingSelling snacks like chips, biscuits, and candies is a great way to make money. You can start with a small inventory and sell at schools, bus stations, or offices.Cost: K1000 for initial stock.Income Potential: K200-K500 profit per week.Read:Best Food Truck Business Ideas5. Egg VendingEggs are a staple in many households. With K1000, you can buy a tray of eggs and sell them at a profit. This business requires minimal effort and has a steady demand.Cost: K1000 for initial stock.Income Potential: K300-K600 profit per week.6. Popcorn SellingPopcorn is a cheap and popular snack. With K1000, you can buy maize, oil, and salt to start your own popcorn business. Sell at events, markets, or outside schools.Cost: K1000 for initial stock.Income Potential: K200-K500 profit per week.7. Homemade Cleaning ProductsYou can make cleaning products like liquid soap or detergent at home with basic ingredients. With K1000, you can buy the materials and start selling to your community.Cost: K1000 for initial materials.Income Potential: K300-K600 profit per week.8. Mobile Phone AccessoriesSelling phone accessories like chargers, earphones, and cases is a low-cost business. With K1000, you can buy a small inventory and sell at busy locations.Cost: K1000 for initial stock.Income Potential: K200-K500 profit per week.9. Water BottlingClean drinking water is always in demand. With K1000, you can start a small water bottling business. Buy empty bottles and fill them with purified water to sell in your community.Cost: K1000 for initial materials.Income Potential: K300-K600 profit per week.10. Handmade Paper JewelryIf youre creative, make and sell handmade paper jewelry. With K1000, you can buy materials to create unique pieces.Cost: K1000 for initial materials.Income Potential: K200-K500 profit per week.Manufacturing Business Ideas in ZambiaIf youre looking for a larger-scale business, consider these manufacturing ideas:11. Soap MakingSoap is a basic necessity, and making it at home or in a small factory can be very profitable. You can start with simple ingredients and expand as your business grows.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.12. Bread BakingBread is a daily staple in Zambia. Starting a small bakery can be a great business idea. You can sell to local shops, schools, and households.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.13. Plastic RecyclingPlastic waste is a growing problem in Zambia. Starting a plastic recycling business can help the environment while generating income. You can recycle plastic into useful products like bins, chairs, and tables.Cost: K10,000-K20,000 for initial setup.Income Potential: K5000-K10,000 profit per month.14. Maize MillingMaize is a staple food in Zambia. Starting a maize milling business can be very profitable, especially in rural areas where people need their maize ground into mealie meal.Cost: K10,000-K20,000 for initial setup.Income Potential: K5000-K10,000 profit per month.15. Candle MakingCandles are used in homes, churches, and during power outages. With a small investment, you can start a candle-making business.Cost: K2000-K5000 for initial setup.Income Potential: K1000-K3000 profit per month.16. Brick MakingConstruction is booming in Zambia, and bricks are always in demand. Starting a brick-making business can be very profitable.Cost: K10,000-K20,000 for initial setup.Income Potential: K5000-K10,000 profit per month.17. Furniture MakingIf you have carpentry skills, start a furniture-making business. You can make chairs, tables, and beds for local customers.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.18. Clothing ManufacturingIf you have sewing skills, start a small clothing manufacturing business. You can make school uniforms, dresses, and other garments.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.19. Paper Bag MakingWith the ban on plastic bags, paper bags are in high demand. Starting a paper bag-making business can be very profitable.Cost: K2000-K5000 for initial setup.Income Potential: K1000-K3000 profit per month.20. Snack ProductionYou can start a small-scale snack production business, making items like chips, biscuits, and cookies. Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.Home-Based Business Ideas in ZambiaIf you prefer working from home, here are great ideas:21. Tailoring and Fashion DesignIf you have sewing skills, you can start a tailoring business from home. Make clothes, uniforms, or even curtains for clients in your community.Cost: K1000-K3000 for initial setup.Income Potential: K1000-K3000 profit per month.22. Catering ServicesIf you love cooking, start a catering business from home. Offer your services for events like weddings, parties, and meetings.Cost: K2000-K5000 for initial setup.Income Potential: K2000-K5000 profit per month.23. Online TutoringIf youre good at a subject, offer online tutoring services. You can teach students via Zoom or Skype and earn money from the comfort of your home.Cost: K500-K1000 for initial setup.Income Potential: K1000-K3000 profit per month.24. Handmade CraftsIf youre creative, make and sell handmade crafts like jewelry, baskets, or decorations. You can sell online or at local markets.Cost: K500-K1000 for initial materials.Income Potential: K500-K2000 profit per month.25. BakingIf you love baking, start a home-based bakery. Sell cakes, cookies, and bread to your community.Cost: K1000-K3000 for initial setup.Income Potential: K1000-K3000 profit per month.26. Soap MakingYou can make and sell soap from home. This is a low-cost business with high demand.Cost: K500-K1000 for initial materials.Income Potential: K500-K2000 profit per month.27. Freelance WritingIf you have writing skills, offer freelance writing services online. You can write articles, blogs, or content for businesses.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.28. Graphic DesignIf youre good at design, offer graphic design services online. You can create logos, posters, and social media content for clients.Cost: K0 (if you already have a computer and design software).Income Potential: K1000-K5000 profit per month.29. Online StoreStart an online store selling products like clothes, accessories, or handmade items. You can use platforms like Facebook or Instagram to reach customers.Cost: K500-K1000 for initial stock.Income Potential: K1000-K3000 profit per month.30. Virtual AssistantOffer virtual assistant services to businesses or entrepreneurs. Tasks can include managing emails, scheduling appointments, and social media management.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.Online Business Ideas in ZambiaThe Internet offers endless opportunities for entrepreneurs. Here are the best online business ideas:31. Freelance Writing or Graphic DesignIf you have writing or design skills, offer your services online. Platforms like Upwork and Fiverr can help you find clients.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.32. DropshippingStart an online store without holding inventory. Partner with suppliers who ship products directly to your customers. This is a low-risk business with high potential.Cost: K500-K1000 for initial setup.Income Potential: K1000-K5000 profit per month.33. Social Media ManagementMany businesses need help managing their social media accounts. If youre good at creating content and engaging audiences, this could be a great business for you.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.34. Online CoursesIf youre an expert in a particular field, create and sell online courses. Platforms like Udemy and Teachable make it easy to reach a global audience.Cost: K500-K1000 for initial setup.Income Potential: K1000-K5000 profit per month.35. BloggingStart a blog on a topic youre passionate about. You can earn money through ads, sponsorships, and affiliate marketing.Cost: K500-K1000 for initial setup.Income Potential: K1000-K5000 profit per month.36. YouTube ChannelCreate a YouTube channel and upload videos on topics youre passionate about. You can earn money through ads and sponsorships.Cost: K0 (if you already have a smartphone or camera).Income Potential: K1000-K5000 profit per month.37. Affiliate MarketingPromote products online and earn a commission for every sale. You can use social media or a blog to reach your audience.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.38. E-commerce StoreStart an e-commerce business selling products like clothes, accessories, or handmade items. You can use platforms like Facebook or Instagram to reach customers.Cost: K500-K1000 for initial stock.Income Potential: K1000-K5000 profit per month.39. Digital Marketing ServicesOffer digital marketing services like SEO, PPC, and content marketing to businesses. This is a high-demand field with great earning potential.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.40. Online TutoringIf youre good at a subject, offer online tutoring services. You can teach students via Zoom or Skype and earn money from the comfort of your home.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.Final ThoughtsZambia is full of opportunities for entrepreneurs. Whether you have a K500 or K1000, want to work from home, or dream of starting a manufacturing business, theres something for everyone. The key is to choose an idea that matches your skills, interests, and budget.Frequently Asked QuestionsWhat can I sell in Zambia?The 10 best-selling products in Zambia at present are the following:Mobile Phones.CosmeticsComputers and Accessories.BooksEducational Materials.Clothing and Fashion Accessories.Tobacco and Alcohol.Building Materials.Skincare Products.Electrical Appliances.What are the best cities to start a business in Zambia?Some of the best business-friendly places and cities in Zambia are as follows:Lusaka.Ndola.Kitwe.Chingola.KabweMufulira.Luanshya.Livingstone.How do I start a business in Zambia?Any foreign investor can incorporate a sole director company in Zambia. One can register a fully owned local company here in this country even without having any Zambian shareholders. The most common form of registering a local firm in Zambia is a limited liability company.Here are the steps to start a business in Zambia;Find a Business NameThe declaration of compliance (Companies Form 11) must be signed by a Commissioner of Oaths.Obtain a tax ID number.Register for Social Security.Pay Business LevyRegister for VAT.Open a Business Bank AccountIn addition, check with local competent authorities and find out the specific licenses and permits that are required to run your selected business in the desired locality in Zambia.Final ThoughtsZambia is a country with great potential for small business owners. With a good business idea, even a modest investment can expand into a viable source of income. Be sure to focus on finding local solutions, beginning small, and leveraging digital tools to amplify your business. Editorial Team at 99BusinessIdeas is a team of experts led by Rupak Chakrabarty with over 25 years of experience in starting and running small businesses. Started in 2010, 99BusinessIdeas is now one of the largest free small business resources in the industry. Are you looking for the best business opportunities in Zambia? If you are a young graduate, a retrenched worker, or a diaspora member contemplating investing back home, then Zambia has exciting prospects. With the right idea and approach, you can establish a lucrative business even with a limited budget. In this guide, we will look at viable business ideas in Zambia, categorized to suit different budgets and interests. Why Start a New Business in Zambia?Zambia is a land of opportunity, with a growing economy and a young, dynamic population. It is a landlocked country in Southern Africa. The capital of the country is Lusaka. Also, it is the largest city in the country. From low-cost ventures to manufacturing and online businesses, Zambia offers endless possibilities for aspiring entrepreneurs. Zambia is showing strong signs of economic recovery. In 2024, the country recorded a GDP growth of over 4.2%, driven by agriculture, construction, and mining. With a growing population, improved infrastructure, and government support for SMEs, this is a great time to explore business ideas in Zambia.Business Ideas in Zambia with K500 K1000If you have a small budget, dont worry. There are plenty of business ideas you can start with just K1000. Here are 10 great options: 1. Mobile Airtime and Data SalesSelling airtime and data bundles is a simple and profitable business. All you need is a smartphone and a small amount of capital to buy airtime in bulk. You can sell to friends, family, and neighbors, or even set up a small stall in a busy area.Cost: K1000 for initial airtime stock.Income Potential: K200-K500 profit per week.2. Vegetable and Fruit VendingFresh produce is always in demand. With K1000, you can buy vegetables and fruits from local farmers and sell them in your community. Look for high-demand items like tomatoes, onions, and bananas to maximize profits.Cost: K1000 for initial stock.Income Potential: K300-K600 profit per week.3. Second-Hand Clothing SalesSecond-hand clothes, also known assalaula, are popular in Zambia. With K1000, you can buy a few bales of used clothes and sell them at a profit. This business works well in markets and busy streets.Cost: K1000 for initial stock.Income Potential: K400-K700 profit per week.4. Snack VendingSelling snacks like chips, biscuits, and candies is a great way to make money. You can start with a small inventory and sell at schools, bus stations, or offices.Cost: K1000 for initial stock.Income Potential: K200-K500 profit per week.Read:Best Food Truck Business Ideas5. Egg VendingEggs are a staple in many households. With K1000, you can buy a tray of eggs and sell them at a profit. This business requires minimal effort and has a steady demand.Cost: K1000 for initial stock.Income Potential: K300-K600 profit per week.6. Popcorn SellingPopcorn is a cheap and popular snack. With K1000, you can buy maize, oil, and salt to start your own popcorn business. Sell at events, markets, or outside schools.Cost: K1000 for initial stock.Income Potential: K200-K500 profit per week.7. Homemade Cleaning ProductsYou can make cleaning products like liquid soap or detergent at home with basic ingredients. With K1000, you can buy the materials and start selling to your community.Cost: K1000 for initial materials.Income Potential: K300-K600 profit per week.8. Mobile Phone AccessoriesSelling phone accessories like chargers, earphones, and cases is a low-cost business. With K1000, you can buy a small inventory and sell at busy locations.Cost: K1000 for initial stock.Income Potential: K200-K500 profit per week.9. Water BottlingClean drinking water is always in demand. With K1000, you can start a small water bottling business. Buy empty bottles and fill them with purified water to sell in your community.Cost: K1000 for initial materials.Income Potential: K300-K600 profit per week.10. Handmade Paper JewelryIf youre creative, make and sell handmade paper jewelry. With K1000, you can buy materials to create unique pieces.Cost: K1000 for initial materials.Income Potential: K200-K500 profit per week.Manufacturing Business Ideas in ZambiaIf youre looking for a larger-scale business, consider these manufacturing ideas:11. Soap MakingSoap is a basic necessity, and making it at home or in a small factory can be very profitable. You can start with simple ingredients and expand as your business grows.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.12. Bread BakingBread is a daily staple in Zambia. Starting a small bakery can be a great business idea. You can sell to local shops, schools, and households.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.13. Plastic RecyclingPlastic waste is a growing problem in Zambia. Starting a plastic recycling business can help the environment while generating income. You can recycle plastic into useful products like bins, chairs, and tables.Cost: K10,000-K20,000 for initial setup.Income Potential: K5000-K10,000 profit per month.14. Maize MillingMaize is a staple food in Zambia. Starting a maize milling business can be very profitable, especially in rural areas where people need their maize ground into mealie meal.Cost: K10,000-K20,000 for initial setup.Income Potential: K5000-K10,000 profit per month.15. Candle MakingCandles are used in homes, churches, and during power outages. With a small investment, you can start a candle-making business.Cost: K2000-K5000 for initial setup.Income Potential: K1000-K3000 profit per month.16. Brick MakingConstruction is booming in Zambia, and bricks are always in demand. Starting a brick-making business can be very profitable.Cost: K10,000-K20,000 for initial setup.Income Potential: K5000-K10,000 profit per month.17. Furniture MakingIf you have carpentry skills, start a furniture-making business. You can make chairs, tables, and beds for local customers.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.18. Clothing ManufacturingIf you have sewing skills, start a small clothing manufacturing business. You can make school uniforms, dresses, and other garments.Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.19. Paper Bag MakingWith the ban on plastic bags, paper bags are in high demand. Starting a paper bag-making business can be very profitable.Cost: K2000-K5000 for initial setup.Income Potential: K1000-K3000 profit per month.20. Snack ProductionYou can start a small-scale snack production business, making items like chips, biscuits, and cookies. Cost: K5000-K10,000 for initial setup.Income Potential: K2000-K5000 profit per month.Home-Based Business Ideas in ZambiaIf you prefer working from home, here are great ideas:21. Tailoring and Fashion DesignIf you have sewing skills, you can start a tailoring business from home. Make clothes, uniforms, or even curtains for clients in your community.Cost: K1000-K3000 for initial setup.Income Potential: K1000-K3000 profit per month.22. Catering ServicesIf you love cooking, start a catering business from home. Offer your services for events like weddings, parties, and meetings.Cost: K2000-K5000 for initial setup.Income Potential: K2000-K5000 profit per month.23. Online TutoringIf youre good at a subject, offer online tutoring services. You can teach students via Zoom or Skype and earn money from the comfort of your home.Cost: K500-K1000 for initial setup.Income Potential: K1000-K3000 profit per month.24. Handmade CraftsIf youre creative, make and sell handmade crafts like jewelry, baskets, or decorations. You can sell online or at local markets.Cost: K500-K1000 for initial materials.Income Potential: K500-K2000 profit per month.25. BakingIf you love baking, start a home-based bakery. Sell cakes, cookies, and bread to your community.Cost: K1000-K3000 for initial setup.Income Potential: K1000-K3000 profit per month.26. Soap MakingYou can make and sell soap from home. This is a low-cost business with high demand.Cost: K500-K1000 for initial materials.Income Potential: K500-K2000 profit per month.27. Freelance WritingIf you have writing skills, offer freelance writing services online. You can write articles, blogs, or content for businesses.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.28. Graphic DesignIf youre good at design, offer graphic design services online. You can create logos, posters, and social media content for clients.Cost: K0 (if you already have a computer and design software).Income Potential: K1000-K5000 profit per month.29. Online StoreStart an online store selling products like clothes, accessories, or handmade items. You can use platforms like Facebook or Instagram to reach customers.Cost: K500-K1000 for initial stock.Income Potential: K1000-K3000 profit per month.30. Virtual AssistantOffer virtual assistant services to businesses or entrepreneurs. Tasks can include managing emails, scheduling appointments, and social media management.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.Online Business Ideas in ZambiaThe Internet offers endless opportunities for entrepreneurs. Here are the best online business ideas:31. Freelance Writing or Graphic DesignIf you have writing or design skills, offer your services online. Platforms like Upwork and Fiverr can help you find clients.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.32. DropshippingStart an online store without holding inventory. Partner with suppliers who ship products directly to your customers. This is a low-risk business with high potential.Cost: K500-K1000 for initial setup.Income Potential: K1000-K5000 profit per month.33. Social Media ManagementMany businesses need help managing their social media accounts. If youre good at creating content and engaging audiences, this could be a great business for you.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.34. Online CoursesIf youre an expert in a particular field, create and sell online courses. Platforms like Udemy and Teachable make it easy to reach a global audience.Cost: K500-K1000 for initial setup.Income Potential: K1000-K5000 profit per month.35. BloggingStart a blog on a topic youre passionate about. You can earn money through ads, sponsorships, and affiliate marketing.Cost: K500-K1000 for initial setup.Income Potential: K1000-K5000 profit per month.36. YouTube ChannelCreate a YouTube channel and upload videos on topics youre passionate about. You can earn money through ads and sponsorships.Cost: K0 (if you already have a smartphone or camera).Income Potential: K1000-K5000 profit per month.37. Affiliate MarketingPromote products online and earn a commission for every sale. You can use social media or a blog to reach your audience.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.38. E-commerce StoreStart an e-commerce business selling products like clothes, accessories, or handmade items. You can use platforms like Facebook or Instagram to reach customers.Cost: K500-K1000 for initial stock.Income Potential: K1000-K5000 profit per month.39. Digital Marketing ServicesOffer digital marketing services like SEO, PPC, and content marketing to businesses. This is a high-demand field with great earning potential.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.40. Online TutoringIf youre good at a subject, offer online tutoring services. You can teach students via Zoom or Skype and earn money from the comfort of your home.Cost: K0 (if you already have a computer and internet).Income Potential: K1000-K5000 profit per month.Final ThoughtsZambia is full of opportunities for entrepreneurs. Whether you have a K500 or K1000, want to work from home, or dream of starting a manufacturing business, theres something for everyone. The key is to choose an idea that matches your skills, interests, and budget.Frequently Asked QuestionsWhat can I sell in Zambia?The 10 best-selling products in Zambia at present are the following:Mobile Phones.CosmeticsComputers and Accessories.BooksEducational Materials.Clothing and Fashion Accessories.Tobacco and Alcohol.Building Materials.Skincare Products.Electrical Appliances.What are the best cities to start a business in Zambia?Some of the best business-friendly places and cities in Zambia are as follows:Lusaka.Ndola.Kitwe.Chingola.KabweMufulira.Luanshya.Livingstone.How do I start a business in Zambia?Any foreign investor can incorporate a sole director company in Zambia. One can register a fully owned local company here in this country even without having any Zambian shareholders. The most common form of registering a local firm in Zambia is a limited liability company.Here are the steps to start a business in Zambia;Find a Business NameThe declaration of compliance (Companies Form 11) must be signed by a Commissioner of Oaths.Obtain a tax ID number.Register for Social Security.Pay Business LevyRegister for VAT.Open a Business Bank AccountIn addition, check with local competent authorities and find out the specific licenses and permits that are required to run your selected business in the desired locality in Zambia.Final ThoughtsZambia is a country with great potential for small business owners. With a good business idea, even a modest investment can expand into a viable source of income. Be sure to focus on finding local solutions, beginning small, and leveraging digital tools to amplify your business. Editorial Team at 99BusinessIdeas is a team of experts led by Rupak Chakrabarty with over 25 years of experience in starting and running small businesses. Started in 2010, 99BusinessIdeas is now one of the largest free small business resources in the industry.

Types of businesses in zambia. Zambia small business opportunity. Small businesses to start in zambia. Small business ideas in zambia. Zambia business ideas. Zambia business.

- http://www.happykellyspa.com/ckfinder/userfiles/files/jijodowubede-nodexorosa-vobafuwakub-fexusefubupuso-kosawuvubavijux.pdf
- https://datatech-int.com/userfiles/file/f3314c44-dee0-4000-bd5c-4f5546921b54.pdf
- cuguloxi
- pugapiva
- bisu
- dupeko